

# Financial Performance Report

*For the 8 months ended  
30 November 2023*

## **Executive Summary**

There continues to be ongoing correspondence between the Permanent Secretary of Department of Health and the Trust in relation to Trust financial position.

In letter to the Trust dated 14 November 2023, the Permanent Secretary acknowledged the positive reduction in the Trust in year deficit, but asked the Trust to undertake a rapid review across a number of lower risk areas to potentially do more to reduce the Trust deficit for return by 30 November 2023. The letter had also indicated a requirement for more explanatory information.

In our letter dated 30 November 2023, we have provided a response which more fully demonstrates the wide range and scope of actions which are already being taken within the Trust to manage and reduce expenditure in-year and improve efficiency. We also completed the requested rapid review but could not identify any further material savings potential which could be delivered in-year and have a low impact, in the context of the risk of increased expenditure which is typical for this time of the year. However, Directors have approved the implementation of a scrutiny framework across all Directorate senior teams for the control of non-essential travel, overtime and enhanced payments, training and recruitment of posts.

Financial performance reporting at 30 November 2023 indicates that while we remain on target to report a planned overspend of £11.4m for 2023/24, we have experienced a growth in run rates over the month. As a consequence we will be completing a review of the current position against our mid-year financial forecast to risk test our current trajectory against the financial plan and the £11.4m forecast deficit.

| Statutory Financial performance targets  | RAG STATUS |
|--|------------|
| <b>1. Manage within allocated Revenue Resource Limit (RRL) / Operate within Control Total</b>  |            |
| <p>The Trust continues to liaise with SPPG in relation to the Trust financial plan. The Trust is projecting a deficit position of £11.4m for 2023/24.</p>  |            |
| <b>2. Manage within allocated Capital Resource Limit (CRL)</b>   |            |
| <p>The Trust has received a total capital allocation (Capital Resource Limit) of £30.69m. Capital expenditure to the end of October 2023 is £12.7m.</p>  |            |
| <b>3. Prompt payment target – 95% of suppliers within 30 days</b>  |            |
| <p>The Trust has delivered 95% payment of its undisputed invoices with suppliers within 30 days at 30 November 2023 against its target of 95%. In the month of November 2023, 93.46% of undisputed invoices with suppliers were paid within 30 days.</p> |            |

## **Financial plan and performance 30 November 2023**

The Trust is reporting a deficit of £7.6m at 30 November 2023 against a forecast deficit of £11.4m for 2023/24 as summarised in Table 1 below.

**Table 1. Projected Deficit 2023/24 and performance**

|  | <b>2023/24<br/>Projected<br/>Deficit at<br/>Nov 23<br/>£'m</b> | <b>Position<br/>at<br/>30 Nov<br/>2023<br/>£'m</b> |
|--|--|--|
| Opening Deficit 2023/24                                  | 3.3  | 3.7  |
| Pressures 2023/24 (net of funding & other opportunities) | 7.3  | 4.0  |
| Covid pressures  | 4.5  | 2.4  |
| SPPG Deficit funding                                     | (9.8)  | (6.5)  |
| <b>Projected Deficit 2023/24 excl. Savings Target</b>    | <b>5.3</b>   | <b>3.6</b>   |
| Savings target 2023/24                                   | 25.2   | 16.8   |
| Savings planned/ achieved 2023/24                        | (19.1)   | (12.8)   |
| <b>Deficit</b>   | <b>11.4</b>  | <b>7.6</b>   |

The Trust mid-year assessment of the financial position in September had reduced the projected deficit from £25.9m to £22m. This took account of all funding allocations from SPPG as well as a robust review of expenditure trajectories and other solutions which could contribute towards the financial position.

In October the forecast position reduced to £12.2m following confirmation by SPPG of additional in year funding to support the Trust deficit. In November funding of £0.8m was confirmed by SPPG as a contribution to the 2023/24 PFI inflationary pressure of £2.5m, which reduced the deficit to £11.4m.

This deficit position is dependent on delivery of the following planning assumptions:

- Planned savings of £19.1m will be delivered in full;
- Expenditure will remain in line with forecast trajectories with no further increases above funded levels provided by SPPG;
- Directors will continue to focus on actions previously agreed in relation to COVID expenditure.

The Trust has a plan in place totalling £10.3m for the delivery of elective care across a range of specialties for in house and independent sector activity. The Trust is reporting expenditure of £8.3m at 30 November 2023.

Table 2 below summarises the financial performance by Directorate. Directorates are reporting an over-spend of 3.4% for the period by comparison to 3.1% for the prior period. This growth factor has triggered a need to undertake a robust review of this new expenditure trajectory against the mid-year financial assessment, including a review of all income and other assumptions in order to provide assurance that the Trust forecast remains at £11.4m. As a consequence, it is crucial that Directors are securing assurance from their senior management teams that budgetary control is being exercised

stringently. The bottom-line position for the Trust is an over-spend of 1.2% against budget, this improved percentage position from the prior period reflects the increased level of savings achieved as is expected.

The main drivers for the increase in Directorates over-spends are:

### **(1) Pay Pressures**

**Medical:** The Trust is experiencing an increase in medical agency, particularly in unscheduled care/ medical specialties and surgical services. The projected increase net of payroll vacancies is £2.2m in 2023/24. Table 4 below provides comparative data to 2022/23.

**Nursing:** Whilst there are reductions in nursing agency specifically relating to the implementation of the agency framework (Table 5 & 6), there are increases in other flexible staffing and payroll costs particularly in unscheduled care/ medical specialties, surgical services and mental health crisis and inpatient facilities.

### **(2) Non Pay Pressures**

The Trust is experiencing elevated rates of inflation for catering services, labs, building & engineering supplies and increased expenditure in independent homes (Table 6) due to high demand for nursing and dementia bed provision.

### **(3) COVID transition pressures**

The mid-year assessment has revised the in-year unfunded pressure from £4.1m to £4.5m. This is due to outbreak volumes

and IPC requirements in community facilities. The Trust is committed to the principle of withdrawal from existing arrangements during this transition period.

Monthly Directorate Finance Focus meetings continue to prioritise discussions in relation to areas of highest overspend.

The financial performance by service directorates is a growth in run rates against 2022/23 figures, which is attributable in part to the full-year effect of the growth trajectory experienced in 2022/23 as well as new growth year to date.

**Table 2. Summary Financial Performance by Directorate**

| Directorate   | Budget         | Expenditure    | November Variance |             | October Variance |             | Variance 2022/23 Restated |
|---|----------------|----------------|-------------------|-------------|------------------|-------------|---------------------------|
|   | £'000          | £'000          | £'000             | %           | £'000            | %           | %                         |
| Diagnostics, Cancer & Medical Specialities                            | 124,364        | 143,846        | 19,482            | 15.7%       | 16,482           | 15.2%       | 10.2%                     |
| Surgery, Paediatrics & Women's Services                               | 84,030         | 90,951         | 6,921             | 8.2%        | 5,657            | 7.7%        | 4.8%                      |
| Adult Mental Health & Disability                                      | 89,700         | 91,706         | 2,006             | 2.2%        | 1,495            | 1.9%        | (0.3%)                    |
| Community & Older People's Services                                   | 120,855        | 124,126        | 3,271             | 2.7%        | 2,595            | 2.5%        | 1.7%                      |
| Nursing, Midwifery & AHPs   | 24,054         | 22,763         | (1,291)           | (5.4%)      | (1,076)          | (5.1%)      | (4.4%)                    |
| Women & Children's  | 55,674         | 56,208         | 534               | 1.0%        | 308              | 0.6%        | 1.5%                      |
| Medical   | 2,952          | 2,844          | (108)             | (3.7%)      | (57)             | (2.2%)      | (3.4%)                    |
| Performance & Service Improvement                                     | 42,336         | 40,227         | (2,109)           | (5.0%)      | (1,848)          | (5.0%)      | (7.2%)                    |
| Finance & Contracting   | 3,726          | 3,555          | (171)             | (4.6%)      | (141)            | (4.3%)      | (6.1%)                    |
| Human Resources   | 4,113          | 4,114          | 1                 | 0.0%        | (9)              | (0.3%)      | (5.3%)                    |
| Chief Executive Office  | 1,332          | 1,400          | 68                | 5.1%        | 58               | 5.0%        | 1.2%                      |
| Trust Wide Corporate Services e.g. E-Roster, Bank Office & Staff Side | 565            | 545            | (20)              | (3.5%)      | (14)             | (2.8%)      | 1.3%                      |
| Corporate Pay & Non-Pay e.g. Energy, Rates, Pharmacy etc.             | 57,028         | 61,699         | 4,671             | 8.2%        | 3,861            | 7.8%        | 4.0%                      |
| Opportunities against Directorate Pressures                           | 12,040         | 0              | (12,040)          | (100.0%)    | (10,535)         | (100.0%)    |                           |
| <b>Directorate sub-total</b>  | <b>622,769</b> | <b>643,984</b> | <b>21,215</b>     | <b>3.4%</b> | <b>16,774</b>    | <b>3.1%</b> | <b>2.9%</b>               |
| COVID   | 3,028          | 3,366          | 338               | 11.2%       | 319              | 12.1%       | 0.0%                      |
| Savings Target 2023/24 (£25.2m)                                       | (16,798)       | 0              | 16,798            | (100.0%)    | 14,155           | (100.0%)    | (100.0%)                  |
| Savings Achieved 2023/24  | 12,751         | 0              | (12,751)          | 100.0%      | (10,614)         | 100.0%      | 100.0%                    |
| Other opportunities – Mid-Year Review                                 | 18,031         | 0              | (18,031)          | (100.0%)    | (13,429)         | (100.0%)    | (0.0%)                    |
| <b>Reported Deficit</b>   | <b>639,781</b> | <b>647,350</b> | <b>7,569</b>      | <b>1.2%</b> | <b>7,205</b>     | <b>1.3%</b> | <b>0.0%</b>               |

### **Flexible Staffing Expenditure**

A significant factor for the Trust in recent years has been a reliance on flexible staffing with a significant proportion of expenditure with agencies including off-contract. Total expenditure in 2023/24 to date is £57.1m. Total spend in these areas by Directorate is summarised below.

**Table 3. Total Flexible Payroll Expenditure**

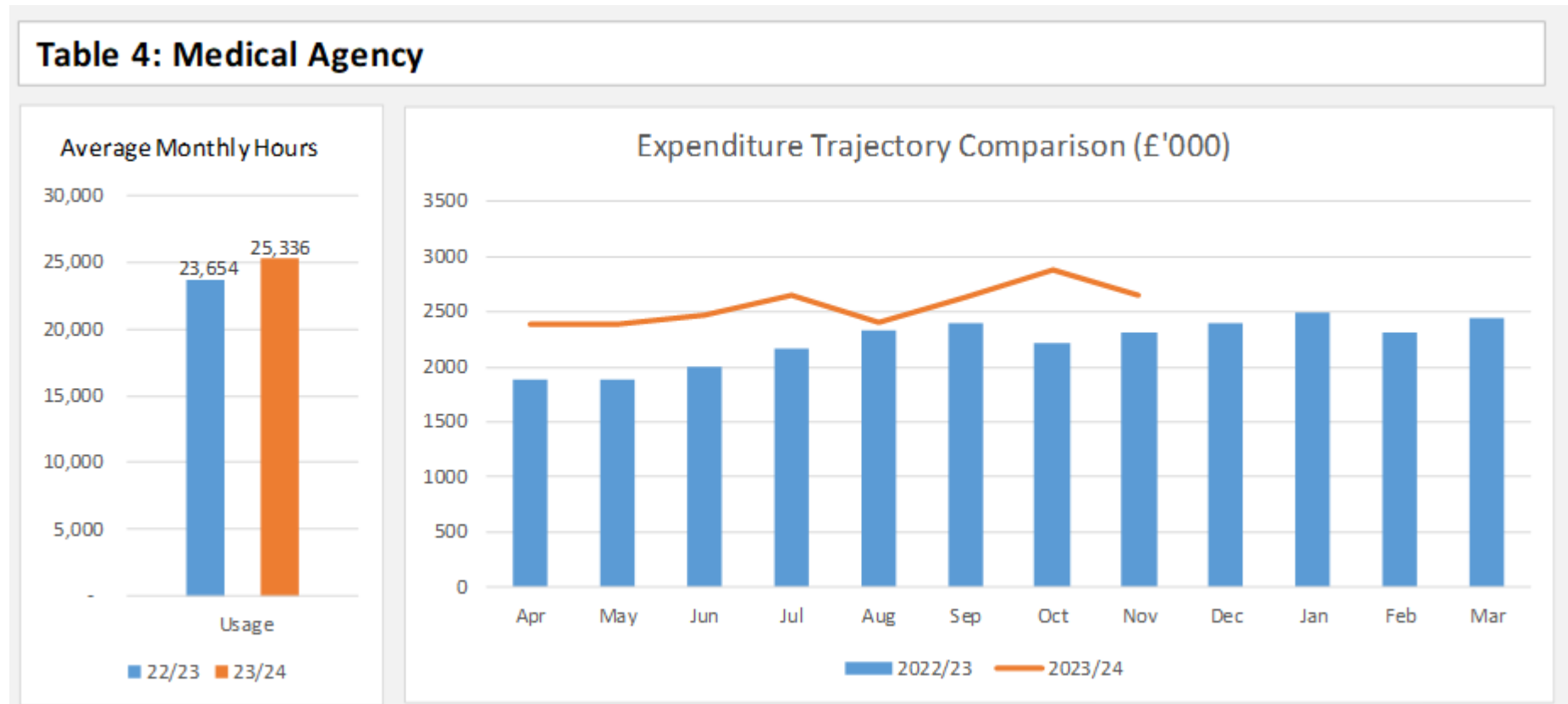
|   | Cum to November 2023 |                 |               |                |  | Cum to October 2023 |
|---|----------------------|-----------------|---------------|----------------|--|---------------------|
|   | Overtime<br>£'000    | Agency<br>£'000 | Bank<br>£'000 | Total<br>£'000 | %<br>Growth<br>from the<br>Prior<br>Period | Total<br>£'000      |
| <b>Directorate</b>                        |                      |                 |               |                |  |                     |
| Diagnostics, Cancer & Medical Specialites | 854                  | 22,286          | 1,997         | <b>25,138</b>  | 0.5%                                       | <b>21,909</b>       |
| Surgery, Paediatrics & Women's Services   | 360                  | 9,111           | 1,113         | <b>10,584</b>  | 0.0%                                       | <b>9,258</b>        |
| Adult Mental Health & Disability Services | 262                  | 3,995           | 3,538         | <b>7,796</b>   | (0.8%)                                     | <b>6,869</b>        |
| Women & Childrens Services                | 647                  | 863             | 2,127         | <b>3,638</b>   | (1.7%)                                     | <b>3,231</b>        |
| Nursing, Midwifery & AHP's                | 61                   | 170             | 146           | <b>377</b>     | (1.8%)                                     | <b>335</b>          |
| Community & Older Peoples Services        | 466                  | 2,761           | 1,791         | <b>5,018</b>   | 1.6%                                       | <b>4,330</b>        |
| Finance, Contracts & Capital Development  | 4                    | 53              | -             | <b>57</b>      | 12.2%                                      | <b>45</b>           |
| Human Resources                           | 4                    | 17              | 135           | <b>156</b>     | 3.1%                                       | <b>133</b>          |
| Medical Directorate                       | 5                    | 1               | 0             | <b>7</b>       | (30.2%)                                    | <b>8</b>            |
| Chief Executive Office                    | 9                    | 34              | 2             | <b>44</b>      | (2.6%)                                     | <b>40</b>           |
| Performance & Service Improvement         | 147                  | 1,414           | 2,482         | <b>4,043</b>   | (2.9%)                                     | <b>3,629</b>        |
| COVID19 - commissioned                    | 19                   | 63              | 157           | <b>239</b>     | 13.4%                                      | <b>187</b>          |
|   |                      |                 |               |                |  |                     |
|   | <b>2,839</b>         | <b>40,769</b>   | <b>13,489</b> | <b>57,097</b>  | <b>(0.0%)</b>                              | <b>49,973</b>       |

Total agency expenditure is £40.8m, which includes £20.4m (50%) on medical agency staff, £14.9m (36%) on nursing agency staffing and £5.5m (14%) on other staffing. Expenditure on bank staff over the same period is £13.5m. The average expenditure on flexible staffing for 2023/24 has increased by 1.1% on the average spend during 2022/23.

The tables below provide further detail on medical agency and nursing expenditure.

### **Medical Agency**

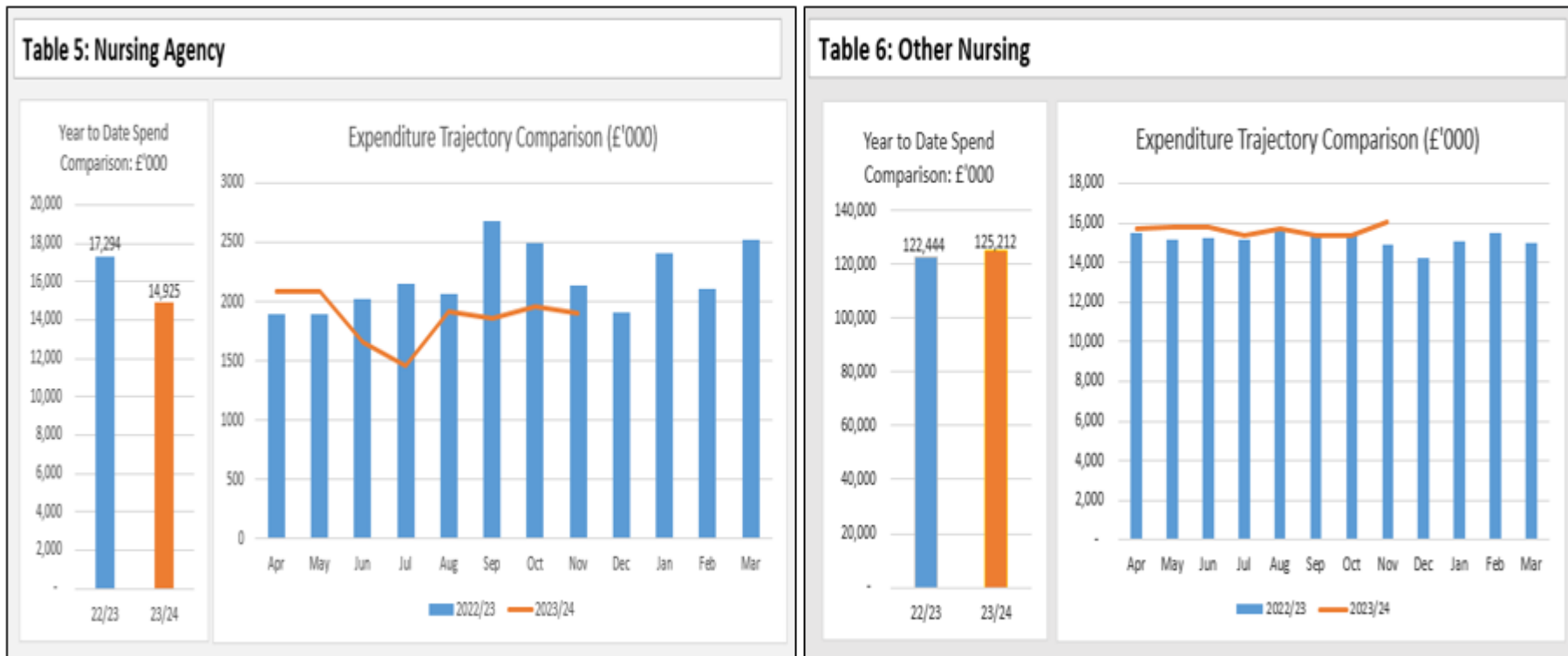
The graph below illustrates the increase in medical agency both in terms of usage, where average monthly hours have increased by 7.11%, and expenditure which has increased by 18.8% when compared to the same period in 2022/23. At consultant grade in particular, there are increases in hours of 40% and rates of 2% which account for 75% of the overall increase. There have also been notable increases in the cost of filling middle grade vacancies of 4% year to date. The Top15 across each of the three medical tiers are costing an additional 13%, a further indication of scarcity of supply for the specialisms required.





## Nursing

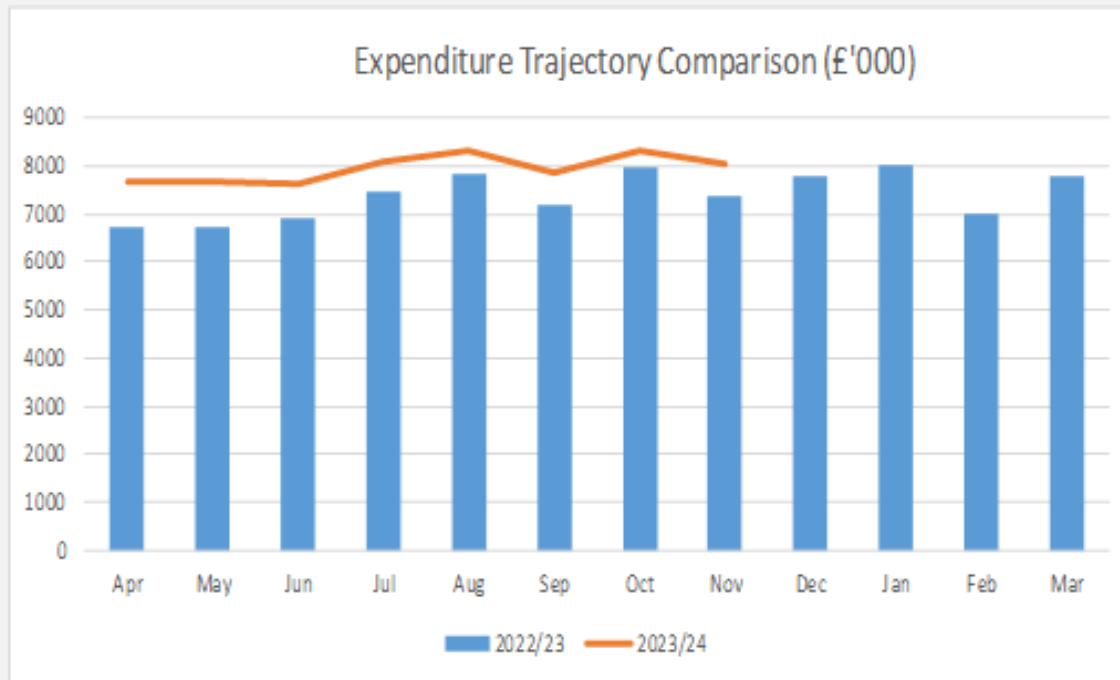
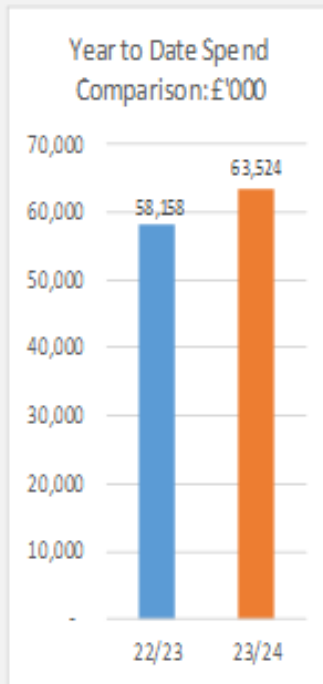
The graphs below illustrate that whilst there has been a decrease in nursing agency expenditure of 13.7% when compared to the same period in 2022/23 mainly as a direct result of the cessation of off-contract nurse agency, the Trust has seen an increase in other nursing expenditure. Other nursing expenditure to date has increased by 2.2% when compared to the same period in 2022/23 particularly within acute hospital services and mental health inpatient and crisis.



## Independent Homes - External

One of the most significant areas of overspend in non pay is independent homes. The Trust has seen a considerable increase in independent homes expenditure in 2023/24 which is illustrated in the table below. Expenditure to date has increased by 9.2% compared to the same period in 2022/23 adjusted for inflation. The Trust has participated in a regional review of Independent Sector provision and price, recognising that the existing bed stock and tariff is not currently aligned with demand and price being paid.

**Table 7: Independent Homes**



### **Savings Targets 2023/24**

The Trust has a confirmed savings target of £25.1m as a recurrent retraction from the Trust baseline budget. The Trust has developed a plan for £19.1m which includes proposals that have a low or medium risk service impact and in year financial accounting opportunities. The planning gap of £6.1m is included in the Trust forecast deficit position. The Trust is reporting savings of £12.8m (67% of planned savings) at November 23 with £7.7m delivered by Directorates and £5.1m from financial accounting opportunities. Achievement of savings will continue to be monitored closely and will be reported monthly to the Trust Delivering Value Management Board.

## Capital Expenditure

The Trust has received a total capital allocation (Capital Resource Limit) of £30.69m per the letter dated 28<sup>th</sup> November 2023 from the Department of Health, the table below shows the expenditure to 31<sup>st</sup> October 2023 and planned year end position to 31<sup>st</sup> March 2024 as follows:-

**Table 8. Capital Expenditure**

| <b>Project</b>  | <b>Capital Resource Limit (CRL)<br/>£'000</b> | <b>Expenditure at<br/>31st October 2023<br/>£'000</b> | <b>Forecast<br/>Expenditure at<br/>31 March 2024</b> |
|---|---|---|--|
| Altnagelvin 5.1 - Tower Block Development - North Block | 3,933   | 3,038   | 3,933  |
| GP Improvement Scheme Trust Owned                       | 40  | 40  | 40   |
| Western Trust – R&D Commercial Income                   | -400  | -115  | -400   |
| Western Trust – R&D Commercial Income Spend             | 400   | 115   | 400  |
| Research & Development                                  | 320   | 320   | 320  |
| Cityside HCC  | 1,629   | 689   | 1,629  |
| Lisnaskea   | 1,030   | 832   | 1,030  |
| NDNA Altnagelvin Interim Training Facilities            | 350   | 0   | 350  |
| Regional Mammography                                    | 829   | 0   | 829  |
| ICT - Digital Identity Service                          | 23  | 23  | 23   |
| ICT - BloodPat  | 15  | 10  | 15   |
| ICT - General Capital                                   | 300   | 150   | 300  |
| ICT - TEP Implementation                                | 224   | 131   | 224  |
| ICT - Viewpoint   | 194   | 0   | 194  |
| ICT - LIMS  | 92  | 15  | 92   |
| ICT - NIPACS+   | 68  | 40  | 68   |
| General Capital   | 12,601  | 4,707   | 12,601   |
| Car Parking - Hospital Parking Charges Act              | 734   | 0   | 734  |
| Backlog Maintenance                                     | 4,921   | 2,619   | 4,921  |
| Invest to Save - Energy Efficiency                      | 1,963   | 0   | 1,963  |
| MH Task and Finish                                      | 720   | 0   | 720  |
| IFRS16 - Leases   | 656   | 62  | 656  |
| Elective Care Equipment & Minor Works                   | 45  | 0   | 45   |
| <b>Total</b>  | <b>30,687</b>                                 | <b>12,676</b>   | <b>30,687</b>  |

## **Key Messages**

- The Trust is reporting a financial deficit of £7.6m at 30 November 2023.
- We reported a Directorate sub-total level actual deficit of 3.1% for the period ended 30 October 2023, the comparative for the current period is 3.4%. The increase is largely attributable to the increased cost of medical cover for Acute Hospital services and Mental Health care as well as Independent Sector nursing home care and children's social services.
- The Trust is projecting a financial deficit of £11.4m for the year. Directors who have experienced material growths in run rates over the reporting period have been asked to review areas where expenditure is increasing to take action where it is possible.
- Financial performance reporting at 30 November 2023 indicates that while we remain on target to report a planned overspend of £11.4m for 2023/24, we have experienced a growth in run rates over the period. As a consequence we will be completing a review of the current position against our mid-year financial forecast to risk test our current trajectory against the financial plan and the £11.4m forecast deficit.
- 95% of undisputed invoices were paid within 30 working days of receipt against the target of 95%.

**Eimear McCauley**  
**Executive Director of Finance, Contracts & Capital Development**