

ANNUAL RETURNS TO THE CERTIFICATION OFFICER

Industrial Relations (Northern Ireland) Order 1992 (as amended)

FORM AR(NI)27 - ANNUAL RETURN FOR AN EMPLOYERS' ASSOCIATION

Name of Association:	Ulster Farmers' Union
Financial Year End:	31/12/2019
Ref No:	

Head or Main Office:	475 Antrim Road Belfast BT15 3DA
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Has the address changed during the year to which the return relates?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> V	(Tick as appropriate)
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Secretary:	Wesley Aston
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Telephone Number and e-mail address:	028 9037 0222 wesley@ufuhq.com
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Contact name for queries regarding the completion of this return:	John Weir
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Telephone Number and e-mail address:	028 9037 0222 jweir@ufuhq.com
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Every employers' association having its head or main office outside Northern Ireland has a statutory obligation to provide the Certification Officer with names and addresses of one or more persons resident in Northern Ireland authorised to accept on its behalf service of process and any notices required to be served on it. The Certification Officer has no authority to waive this provision.

NAME OF AUTHORISED PERSON:

NORTHERN IRELAND ADDRESS:

(a) Wesley Aston _____	475 Antrim Road Belfast BT15 3DA
(b) Ivor Ferguson _____	475 Antrim Road Belfast BT15 3DA

The address to which enquiries, returns and other documents should be sent is:

Northern Ireland Certification Office for Trade Unions and Employers' Associations
10-16 Gordon Street, Belfast BT1 2LG. Telephone: 028 9023 7773 Fax: 028 9023 2271
E-mail: info@nicertoffice.org.uk

EVERY EMPLOYERS' ASSOCIATION WITH MEMBERS IN NORTHERN IRELAND IS REQUIRED BY LAW TO COMPLETE THIS RETURN. THE REFUSAL OR WILFUL NEGLECT TO PERFORM THIS DUTY IS A CRIMINAL OFFENCE.

GUIDANCE ON COMPLETION

General:

1. Unless the Certification Officer has authorised the association to make its annual return to another date, this return must be made to 31 December and sent to the Certification Officer as soon as possible, and in any event before 1 June.
2. The information must give a true and fair view of the matters to which the return relates. Accounts and balance sheet of an association working through branches should include the transactions, assets and liabilities of all the branches, negative values must be shown in brackets. The left hand columns of pages 4 and 6 may be used for the previous year's figures. Completion of these is voluntary.
3. There should, if not otherwise shown, be stated by way of note every material respect in which items shown in the return are affected; by transactions of an exceptional or non-recurrent nature; or by any change in the basis of accounting.
4. Accounting policies dealing with items judged material or critical in determining the surplus or deficit for the year and in stating the financial position must be made on page 10.
5. Where the space in an account or analysis is insufficient a separate sheet may be attached to the appropriate page. The return must be signed by two officers (Page 12). A person cannot sign in more than one capacity.

Association's Rules:

6. **A COPY OF THE RULES IN FORCE AT THE END OF THE YEAR TO WHICH THIS RETURN RELATES MUST BE SUBMITTED WITH THIS FORM EVEN IF THE RULES HAVE NOT YET BEEN ALTERED SINCE THE PREVIOUS RULE BOOK WAS SUBMITTED. THIS IS A STATUTORY REQUIREMENT WHICH THE CERTIFICATION OFFICER HAS NO AUTHORITY TO WAIVE.**

Revenue Account

7. "Remuneration of Staff" – includes salaries and wages, holiday/redundancy pay, national insurance, ordinary, graduated, and superannuation contributions, and related staff expenses.
8. "Occupancy Costs" – includes rents, rates, insurance, gas, electricity, water, fuel, general repairs and renewals, and other maintenance items.
9. Any material amount (a) set aside for provisions other than for depreciation, renewals or diminution in value of assets; or (b) which had been set aside for such provisions, but no longer required, must be shown separately.
10. Any amount charged to revenue for renewal of fixed

Other Fund Accounts

12. If separate funds are maintained for particular benefits or objects of the association, the accounts (page 5) should be completed for those funds, and the appropriate income and expenditure excluded from the Revenue Account.

Balance Sheet

13. The following, if material, should be shown as a note, if not otherwise indicated:
 - a) Particulars of any monies owing by the association for loans/overdrafts which are secured on the assets of the association;
 - b) The general nature of any contingent liability not provided for and the estimated amount of the contingent liability;
 - c) The aggregate amount or estimated amount of;
 - i) capital expenditure, contracts, so far as not provided for, and
 - ii) capital expenditure authorised by the governing body of the association which has not been contracted for;
 - d) If the amounts at which any fixed assets are shown are arrived at by reference to a valuation;
 - i) the years (so far as they are known to the governing body of the association) in which the assets were severally valued and the several values, and
 - ii) where assets have been valued during the financial year, the names of the persons who valued them – their qualifications for doing so – and the bases of valuation used by them.

Fixed Assets Account

14. Under "Cost or Valuation" enter the cost of acquisition or, the amount of the valuation. If for any asset the figures relating to the period before the end of the financial year covered by the return cannot be readily obtained **the Certification Officer must be notified separately in writing.**

Associations incorporated under the Companies Orders

15. If the period covered is the same, with no significant diminution in the degree of disclosure required by this return an association incorporated under Company law may submit a copy of its accounts prepared under the Companies Orders in lieu of completing pages 4 to 9. As the Companies Orders return information sought in this return the additional information must be provided. **Pages 1, 10 and 11 must always be completed.** A nil return should be shown if appropriate.

Audit

16. An employers' association shall appoint an auditor or auditors to audit the accounts in the annual return. A person is qualified to be the auditor if he is eligible for

assets must be shown separately, whether or not any amount is also charged to provide for depreciation or diminution of those assets. If depreciation or replacement of fixed assets is by a method other than a depreciation charge, or provision for renewals, the method, or if no provision is made, should be stated by way of note if not otherwise shown.

11. Interest, Dividends and any other income, including Capital Gains on the sale of investments should be shown gross, and the relevant tax included in "Taxation" (page 4). The basis of the Taxation charge should be shown as a note to the accounts.

appointment under Article 28 of the Companies (NI) Order 1990.

17. Two or more persons who are not so qualified may act as auditors of an employers' association if:—
 - a) The receipts and payments in respect of the association's last preceding accounting period did not in the aggregate exceed £5,000,
 - b) The number of its members at the end of that period did not exceed 500,
 - c) The value of its assets at the end of that period did not in the aggregate exceed £5,000, and
 - d) They are not officers or employees of the association.

RETURN OF MEMBERS

	NUMBER OF MEMBERS AT THE END OF THE YEAR				
	Northern Ireland	Great Britain	Irish Republic	Elsewhere Abroad (including Channel Islands)	TOTALS
Male	11,443	0	0	0	11,433
Female	Not known or recorded	0	0	0	Not known or recorded
TOTAL	11,443	0	0	0	11,443

RETURN OF CHANGE OF OFFICERS

Please complete the following to record any changes of officers during the twelve months covered by this return and attach as an annex to this form a complete list of all officers in post at the end of the year to which this form relates.

Title of Office	Name of Officer ceasing to hold office	Name of Officer Appointed	Date

Financial contribution from Northern Ireland members

1,266,249

Number of Northern Ireland members contributing at the end of the year

11,443

REVENUE ACCOUNT for the year ended 31 December 2019

Previous Year	INCOME			£
	Members: Subscriptions, levies etc.			1266249
	Other Income			
	Rents received		10900	
	Sponsorship, rebates, advertising		78581	
	Miscellaneous receipts (specify) Donations		510000	
				599481
	Investment Income			
	Interest and dividends (gross)		103983	
	Bank Interest		2459	
	Other (specify) Profit on sale of investments		18739	
				125181
	Fair value movement in Investments			422786
			TOTAL INCOME	2413697
	EXPENDITURE			
	Administrative Expenses			
	Remuneration of staff		1216573	
	Occupancy costs		51774	
	Printing, Stationery, Post & Telephones		202158	
	Professional fees		41097	
	Other administrative expenses (specify)		154981	
	Travel & out of pocket expenses			1666583
	Other charges			
	Bank interest		23638	
	Depreciation		35822	
	Sums written off (specify)		0	
				59460
	Subscriptions, affiliation fees, donations		70451	
	Conference & meeting fees & expenses		227493	
	Miscellaneous expenditure (specify)			297944
			TOTAL EXPENDITURE	2023987

Surplus for year before taxation £389710

Taxation £70387

Surplus for year after taxation £319323

Surplus brought forward £3589933

Balance of account taken to balance sheet £3909256

OTHER FUND ACCOUNTS (To be completed if note 12 applies)		
Name:	£	£
Income		
Members contributions & levies		
Investment income		
Other income (specify)		
	Total Income	
Expenditure		
Administrative expenses		
Other expenditure (specify)		
	Total Expenditure	
	Income less Expenditure – Surplus or (Deficit) for year	
	Add amount of fund at beginning of year	
	Amount of fund at end of year (as Balance Sheet)	

FUND 2 Fund Account		
Name:	£	£
Income		
Members contributions & levies		
Investment income		
Other income (specify)		
	Total Income	
Expenditure		
Administrative expenses		
Other expenditure (specify)		
	Total Expenditure	
	Income less Expenditure – Surplus or (Deficit) for year	
	Add amount of fund at beginning of year	
	Amount of fund at end of year (as Balance Sheet)	
	BALANCE SHEET as at	

Previous Year		£	£
	Fixed Assets (as per analysis on page 7)		386302
	Investments (as per analysis on page 8)		
	Quoted (Market value £)	3341889	
	Unquoted	<u>2</u>	
			3341891
	Current Assets		
	Sundry debtors	238775	
	Cash at bank and in hand	<u>400010</u>	638785
	Less: Current liabilities		
	Sundry creditors	132620	
	Other tax & social security	29247	
	Trade creditors	112880	
	Corporation tax	16581	
	Accruals	<u>22783</u>	
			314111
	NET CURRENT ASSETS		4052867
	Deduct: Other liabilities (specify)		
	Deferred tax		143611

	TOTAL NET ASSETS		3909256
	Represented by:		
	Revenue Account balance		3909256

			3909256

FIXED ASSETS ACCOUNT

	Land & Buildings	Furniture and Equipment	Motor Vehicles	Total
	£	£	£	£
Cost or Valuation (see note 14)				
At start of year	512019	373050	0	885069
Additions during year	0	68452	0	68452
Less: Disposals during year	0	(154533)	0	(154533)
At end of year	512019	286969	0	798988
Accumulated Depreciation				
At start of year	220375	310854	0	531229
Charges for year	10227	25595	0	35822
Disposals	0	(154365)	0	(154365)
At end of year	230602	182084	0	412686
Net book value at end of year	281417	104885	0	386302
Freehold		
Leasehold (50 or more years unexpired)	281417	281417
Leasehold (less than 50 years unexpired)	0	0
AS BALANCE SHEET	281417			281417

ANALYSIS OF INVESTMENTS

QUOTED		Other Funds £
	British Government & British Government Guaranteed Securities	
	Unit Trusts	
	Equities	3341889
	Other <u>quoted</u> securities (to be specified)	
	TOTAL QUOTED (as Balance Sheet)	3341889
	*Market Value of Quoted Investments	
UNQUOTED	British Government Securities	
	Mortgages	
	Loans	
	Equities	
	Other <u>unquoted</u> investments (to be specified)	2
	TOTAL UNQUOTED (as Balance Sheet)	2
	*Market Value of Unquoted Investments	

*Market value of investments to be stated where they are different from the figures quoted on the balance sheet.

NOTES TO THE ACCOUNTS

All notes to the accounts must be entered on or attached to this part of the return.

See attached financial statements

ACCOUNTING POLICIES

(see Note 4)

See attached financial statements

AUDITORS' REPORT

(see Note 16)

[A person is qualified to be an auditor of an employers' association if he is eligible for appointment as a company auditor under Article 28 of the Companies (NI) Order 1990

See attached financial statements

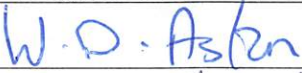
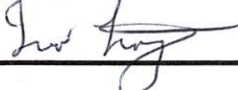
AUDITOR'S REPORT

continued

The Auditors' Report is made in accordance with Articles 18 to 21 of Schedule 1 of the Industrial Relations (NI) Order 1992:

Signature(s):	<input type="text"/>	<input type="text"/>
Name(s):	Wesley Aston (Please Print)	Ivor Ferguson (Please Print)
Profession(s) or Calling(s):	Chief Executive	President
Address(es):	475 Antrim Road Belfast BT15 3DA	475 Antrim Road Belfast BT15 3DA
Date:	20 May 2020	20 May 2020
Contact name and telephone number:	John Weir 028 9037 0222	John Weir 028 9037 0222

Signatures to the annual return including the accounts and balance sheet contained in the return by the officers of the Association. (The law requires that two officers sign the return – a person should not sign in more than one capacity.)

Secretary – WESLEY ASTON		Date: 25/7/20
Treasurer (or other official whose position should be stated)		Date: 25/7/20

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

SUMMARY SHEET

	All funds except Political Funds £	Political Funds £	Total Funds £
INCOME			
From Members	1266249	0	1266249
From Investments	106442	0	106442
Other Income (including increases by revaluation of assets)	1041006	0	1041006
Total Income	2413697	0	2413697
EXPENDITURE (including decreases by revaluation of assets)	2094374	0	2094374
Total Expenditure			
Funds at beginning of year (including reserves)	3589933	0	3589933
Funds at end of year (including reserves)	3909256	0	3909256
ASSETS			
	Fixed Assets		386302
	Investment Assets		3341891
	Other Assets		638785
		Total Assets	4366978
LIABILITIES		Total Liabilities	457722
NET ASSETS (Total Assets less Total Liabilities)			3909256

GUIDANCE ON COMPLETION OF SUMMARY SHEET

The summary sheet is intended to assist in providing a simplified overview of the financial position of the organisation. It will primarily be used as the source for the information in the Certification Officer's annual report, and as a source for comparative year-on-year analysis. It does not replace any information required in the annual return which must be completed in full.

The figures in the summary report must agree with the figures presented elsewhere in the annual return.

In order for the figures on the summary sheet to balance the following must be correct.

Funds at beginning of year + Total income – Total expenditure = Funds at end of year

Total Assets – Total Liabilities = Net Assets

Funds at end of year = Net Assets

The "Total Income" figure for each set of funds must be the sum of the sources of income set out on the Summary Sheet.

The "Other Income" heading should be used to account for income received from sources other than members and investments, including recognised gains. Recognised gains include revaluation of assets and other changes in the value of assets which are not offset by and equal change in liabilities.

"All Accounts/Funds Other Than Political Funds" must include the Revenue/General Fund on page 4 and any other funds referred to on page 5 or any pages supplementary to them. The figures entered in this column must match those on pages 4 and 5.

"Funds at Beginning of Year" will be the sum of those funds reported in the previous return to this Office, plus or minus any adjustments made subsequently. For associations for which this is the first return, this figure will be the sum of those funds held by the association at the beginning of the period covered by this return.

The "Funds at End of Year" figure must be the sum of "Total Income" and "Funds at Beginning of Year" less "Total Expenditure".

The "Total Assets" figure must be the total of: "Fixed Assets" and "Other Assets" (the figures entered above it).

"Liabilities" must be the total of "Total Assets" less "Funds at End of Year".