ANNUAL RETURNS TO THE CERTIFICATION OFFICER

Industrial Relations (Northern Ireland) Order 1992 (as amended)

FORM AR(NI)27 - ANNUAL RETURN FOR AN EMPLOYERS' ASSOCIATION

Name of Association:	Ulster Farmers Union
Financial Year End:	31/12/2017
Ref No:	
Head or Main Office: N. IRELAND GERTIFICATION OFFICER 1 3 AUG 2018	475 Antrim Road, Belfast BT15 3DA
Has the address changed during the year to which the return relates?	Yes No ✓ (Tick as appropriate)
Secretary:	Wesley Aston
Telephone Number and e-mail address:	02890 370 222 <u>wesley@ufuhq.com</u>
Contact name for queries regarding the completion of this return:	John Weir
Telephone Number and e-mail address:	02890 370 222 <u>jweir@ufuhq.com</u>
Certification Officer with names and addresses of on	n office outside Northern Ireland has a statutory obligation to provide the e or more persons resident in Northern Ireland authorised to accept on its o be served on it. The Certification Officer has no authority to waive this
NAME OF AUTHORISED PERSON:	NORTHERN IRELAND ADDRESS:
(a) Wesley Aston	
(b) Barclay Bell	
The address to which enquiries, returns and other do	
Northern Ireland Certification Office for Trade Unions 10-16 Gordon Street, Belfast BT1 2LG. Telephone: 02 E-mail: info@nicertoffice.org.uk	s and Employers' Associations 28 9023 7773 Fax: 028 9023 2271

EVERY EMPLOYERS' ASSOCIATION WITH MEMBERS IN NORTHERN IRELAND IS REQUIRED BY LAW TO COMPLETE THIS RETURN.

THE REFUSAL OR WILFUL NEGLECT TO PERFORM THIS DUTY IS A CRIMINAL OFFENCE.

GUIDANCE ON COMPLETION

General:

- 1. Unless the Certification Officer has authorised the association to make its annual return to another date, this return must be made to 31 December and sent to the Certification Officer as soon as possible, and in any event before 1 June.
- 2. The information must give a true and fair view of the matters to which the return relates. Accounts and balance sheet of an association working through branches should include the transactions, assets and liabilities of all the branches, negative values must be shown in brackets. The left hand columns of pages 4 and 6 may be used for the previous year's figures. Completion of these is voluntary.
- 3. There should, if not otherwise shown, be stated by way of note every material respect in which items shown in the return are affected; by transactions of an exceptional or non-recurrent nature; or by any change in the basis of accounting.
- 4. Accounting policies dealing with items judged material or critical in determining the surplus or deficit for the year and in stating the financial position must be made on page 10.
- 5. Where the space in an account or analysis is insufficient a separate sheet may be attached to the appropriate page. The return must be signed by two officers (Page 12). A person cannot sign in more than one capacity.

Association's Rules:

6. A COPY OF THE RULES IN FORCE AT THE END OF THE YEAR TO WHICH THIS RETURN RELATES MUST BE SUBMITTED WITH THIS FORM EVEN IF THE RULES HAVE NOT YET BEEN ALTERED SINCE THE PREVIOUS RULE BOOK WAS SUBMITTED. THIS IS A STATUTORY REQUIREMENT WHICH THE CERTIFICATION OFFICER HAS NO AUTHORITY TO WAIVE.

Revenue Account

- "Remuneration of Staff" includes salaries and wages, holiday/redundancy pay, national insurance, ordinary, graduated, and superannuation contributions, and related staff expenses.
- 8. "Occupancy Costs" includes rents, rates, insurance, gas, electricity, water, fuel, general repairs and renewals, and other maintenance items.
- 9. Any material amount (a) set aside for provisions other than for depreciation, renewals or diminution in value of assets; or (b) which had been set aside for such provisions, but no longer required, must be shown separately.
- 10. Any amount charged to revenue for renewal of fixed assets must be shown separately, whether or not any

Other Fund Accounts

12. If separate funds are maintained for particular benefits or objects of the association, the accounts (page 5) should be completed for those funds, and the appropriate income and expenditure excluded from the Revenue Account.

Balance Sheet

- 13. The following, if material, should be shown as a note, if not otherwise indicated:
 - Particulars of any monies owing by the association for loans/overdrafts which are secured on the assets of the association;
 - b) The general nature of any contingent liability not provided for and the estimated amount of the contingent liability;
 - c) The aggregate amount or estimated amount of;
 - capital expenditure, contracts, so far as not provided for, and
 - capital expenditure authorised by the governing body of the association which has not been contracted for;
 - d) If the amounts at which any fixed assets are shown are arrived at by reference to a valuation;
 - the years (so far as they are known to the governing body of the association) in which the assets were severally valued and the several values, and
 - ii) where assets have been valued during the financial year, the names of the persons who valued them – their qualifications for doing so – and the bases of valuation used by them.

Fixed Assets Account

14. Under "Cost or Valuation" enter the cost of acquisition or, the amount of the valuation. If for any asset the figures relating to the period before the end of the financial year covered by the return cannot be readily obtained the Certification Officer must be notified separately in writing.

Associations incorporated under the Companies Orders

15. If the period covered is the same, with no significant diminution in the degree of disclosure required by this return an association incorporated under Company law may submit a copy of its accounts prepared under the Companies Orders in lieu of completing pages 4 to 9. As the Companies Orders return information sought in this return the additional information must be provided.

Pages 1, 10 and 11 must always be completed. A nil return should be shown if appropriate.

Audit

16. An employers' association shall appoint an auditor or auditors to audit the accounts in the annual return. A person is qualified to be the auditor if he is eligible for appointment under Article 28 of the Companies (NI) Order amount is also charged to provide for depreciation or diminution of those assets. If depreciation or replacement of fixed assets is by a method other than a depreciation charge, or provision for renewals, the method, or if no provision is made, should be stated by way of note if not otherwise shown.

11. Interest, Dividends and any other income, including Capital Gains on the sale of investments should be shown gross, and the relevant tax included in "Taxation" (page 4). The basis of the Taxation charge should be shown as a note to the accounts.

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- 17. Two or more persons who are not so qualified may act as auditors of an employers' association if:
 - a) The receipts and payments in respect of the association's last preceding accounting period did not in the aggregate exceed £5,000,
 - b) The number of its members at the end of that period did not exceed 500,
 - c) The value of its assets at the end of that period did not in the aggregate exceed £5,000, and
 - d) They are not officers or employees of the association.

RETURN OF MEMBERS

	NUMBER OF MEMBERS AT THE END OF THE YEAR						
	Northern Ireland	Great Britain	Irish Republic	Elsewhere Abroad (including Channel Islands)	TOTALS		
Male	11,351	NIL	NIL	NIL	11,351		
Female	NOT KNOWN OR RECORDED	NIL	NIL	NIL	NIL		
TOTAL	11,351	NIL	NIL	NIL	11,351		

RETURN OF CHANGE OF OFFICERS

Please complete the following to record any changes of officers during the twelve months covered by this return and attach as an annex to this form a complete list of all officers in post at the end of the year to which this form relates.

Title of Office	Name of Officer ceasing to hold office	Name of Officer Appointed	Date
9			
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			,	
1	Financial contribution from North	nern Ireland members		
Number of Norther	n Ireland members contributing	at the end of the year		

REVENUE ACCOUNT for the year ended 31 December 2017

Previous Year	INCOME			£
	Members:			
	Subscriptions, levies etc.			1,172,671
	Other Income			
	Rents received		11,000	
	Sponsorship, rebates, advertising	E.	50,335	
	Misc.receipts:		2 115	
	Profit on sale of Investments		2,115 521,000	4
	Donations		=======================================	584,450
	Investment Income			
	Interest and dividends (gross)		77,985	
	Bank Interest		816	
	Other (specify)		0	70 001
	Other (specify)			78,801
·				
			TOTAL INCOME	1,835,922
			TOTALINCOME	1,000,022
	EVDENDITUDE			
	EXPENDITURE			
	Administrative Expenses Remuneration of staff		1,051,605	
	Occupancy costs		46,880	
	Printing, Stationery, Post & Telephones		197,671	
	Professional fees		30,423	
	Other administrative expenses: (specify)			
	Travelling & out of pocket expenses		136,192	
		*		1,462,771
	Other charges Bank interest		23,135	
	Depreciation		24,373	
	Sept column.			47,508
	Fair Value movement on Investments			(252,523)
			00.005	
	Subscriptions, affiliation fees, donations Conference & meeting fees & expenses		88,685	
	Miscellaneous expenditure (specify)		185,993	
	. Moderations experiment (apasin)			274,678
				,
	1		TOTAL EXPENDITURE	1,532,434

101712 2711 2	 -,,
Surplus for year before taxation	£303,488
Taxation	£53,445
Surplus for year after taxation	£250,043
Surplus brought forward	£3,849,250
Balance of account taken to balance sheet	£4,099,293

OTHER FILE	ALD ACCOUNTS /T- be required at 1.55	42		
OTHER FU	ND ACCOUNTS (To be completed if note	e 12 applies)		
			£	£
Income				
	Members contributions & levies			
	Investment income			
	Other income (specify)			
			Δ.	
			Total Income	
Expenditure	e			
	Administrative expenses		*	
	Other expenditure (specify)			
			Total Expenditure	
		Income less Expenditure – Surplu	s or (Deficit) for year	
		Add amount of fund	at beginning of year	
	2	Amount of fund at end of yea	ar (as Balance Sheet)	

FUND 2		Fund Account				
Name:			£	£		
Income						
	Members contributions & levies					
	Investment income					
Ÿ	Other income (specify)					
	-					
			Total Income			
Expenditure	e					
	Administrative expenses Other expenditure (specify)					
			Total Expenditure			
		Income less Expenditure – Surplu	ıs or (Deficit) for year			
		Add amount of fund	at beginning of year			
		Amount of fund at end of ye	ar (as Balance Sheet)			

BALANCE SHEET as at 31 December 2017

Previous Year		£	£
	Fixed Assets (as per analysis on page 7)		370,103
	Investments (as per analysis on page 8)		
	Quoted (Market value £	3,507,957	
	Unquoted	2	
at a			3,507,959
·	Current Assets		
	Sundry debtors	196,314	-
	Cash at bank and in hand	452,853	
			649,167
	Less: Current liabilities		
	Sundry creditors	139,122	
	Other tax & social security Trade creditors	22,776 66,542	
	Corporation tax	10,645	
	Accruals	28,795	267 990
			267,880
		NET CURRENT ASSETS	4,259,349
	Deduct: Other liabilities (specify)		
	Deferred tax		160,056
			,
*			
		TOTAL NET ASSETS	4,099,293
	Represented by:	*	
	Revenue Account balance	N	4,099,293
_			
	-		
			4,099,293

FIXED ASSETS ACCOUNT

	Land & Buildings	Furniture and Equipment	Motor Vehicles	Total
	£	£	£	£
Cost or Valuation (see note 14)				
At start of year	512,019	305,445	0	817,464
Additions during year	0	51,957	0	51,957
Less: Disposals during year	0	(1,036)	0	(1,036)
At end of year	512,019	356,366	0	868,385
Accumulated Depreciation				
At start of year	199,921	273,988	0	473,909
Charges for year	10,227	15,182	0	25,409
Disposals	0	(1,036)	0	(1,036)
At end of year	210,148	288,134	0	498,282
Net book value at end of year	301,871	68,232	0	370,103
Freehold		j		
Leasehold (50 or more years unexpired)	301,871			301,871
Leasehold (less than 50 years unexpired)				
AS BALANCE SHEET	301,871			301,871

ANALYSIS OF INVESTMENTS

QUOTED		Other Funds £
	British Government & British Government Guaranteed Securities	
	Unit Trusts	
-	Equities – Listed Investments	3,507,957
	Other <u>quoted</u> securities (to be specified)	
		,
	TOTAL QUOTED (as Balance Sheet)	3,507,957
	*Market Value of Quoted Investments	
UNQUOTED	British Government Securities	
	Mortgages	
	Loans	
	Equities	
	Other <u>unquoted</u> investments (to be specified)	
	Investment in subsidiary – Countryside Services Limited	2
	TOTAL UNQUOTED (as Balance Sheet)	2
	*Market Value of Unquoted Investments	

^{*}Market value of investments to be stated where they are different from the figures quoted on the balance sheet.

NOTES TO THE ACCOUNTS

All notes to the accounts must be entered on or attached to this part of the return.

See attached financial statements		

ACCOUNTING POLICIES

(see Note 4)

See attached financial statements				
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AUDITORS' REPORT

(see Note 16)

[A person is qualified to be an auditor of an employers' association if he is eligible for appointment as a company auditor under Article 28 of the Companies (NI) Order 1990

See attached financial statements	

AUDITOR'S REPORT

continued

The Auditors' Report is made in a	accordance with Articles 18 to 21 of Sche	dule 1	of the Industrial Relations (NI) Order 1992:
Signature(s):			
Name(s):	Wesley Aston		Barclay Bell
\	(Please Print)		(Please Print)
Profession(s) or Calling(s):	Chief Executive	I	President
Address(es):	475 Antrim Road		475 Antrim Road
	Belfast		Belfast
	BT15 3DA		BT15 3DA
Date:	25 th May 2018		25 th May 2018
Contact name and telephone number:	John Weir 02890 370 222	<u>s</u>	John Weir 02890 370 222
Signatures to the annual return in Association. (The law requires that	cluding the accounts and balance sheet at two officers sign the return – a person	contair should	ned in the return by the officers of the dinction in more than one capacity.)
Secretary - Wesley Aston	WD Asba	^	Date: 25 th May 2018
President - Barclay Bell Treasurer (or other official whose p	position should be stated)	15	Date: 25 th May 2018

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

SUMMARY SHEET

·	All funds except Political Funds £	Political Funds £	Total Funds £
INCOME			
From Members	1,172,671		1,172,671
From Investments	78,801		78,801
Other Income (including increases by revaluation of assets)	584,450		584,450
Total Income	1,835,922		1,835,922
EXPENDITURE (including decreases by revaluation of assets) Total Expenditure	1,585,879		1,585,879
Funds at beginning of year (including reserves)	3,849,250		3,849,250
Funds at end of year (including reserves)	4,099,293		4,099,293
ASSETS	,		
	Fixed Assets		370,103
	Investment Assets		3,507,959
	Other Assets		649,167
		Total Assets	4,527,229
LIABILITIES		Total Liabilities	427,936
NET ASSETS (Total Assets less Total Liabilities)			4,099,293

GUIDANCE ON COMPLETETION OF SUMMARY SHEET

The summary sheet is intended to assist in providing a simplified overview of the financial position of the organisation. It will primarily be used as the source for the information in the Certification Officer's annual report, and as a source for comparative year-on-year analysis. It does not replace any information required in the annual return which must be completed in full.

The figures in the summary report must agree with the figures presented elsewhere in the annual return.

In order for the figures on the summary sheet to balance the following must be correct.

Funds at beginning of year + Total income - Total expenditure = Funds at end of year

Total Assets – Total Liabilities = Net Assets

Funds at end of year = Net Assets

The "Total Income" figure for each set of funds must be the sum of the sources of income set out on the Summary Sheet.

The "Other Income" heading should be used to account for income received from sources other than members and investments, including recognised gains. Recognised gains include revaluation of assets and other changes in the value of assets which are not offset by and equal change in liabilities.

"All Accounts/Funds Other Than Political Funds" must include the Revenue/General Fund on page 4 and any other funds referred to on page 5 or any pages supplementary to them. The figures entered in this column must match those on pages 4 and 5.

"Funds at Beginning of Year" will be the sum of those funds reported in the previous return to this Office, plus or minus any adjustments made subsequently. For associations for which this is the first return, this figure will be the sum of those funds held by the association at the beginning of the period covered by this return.

The "Funds at End of Year" figure must be the sum of "Total Income" and "Funds at Beginning of Year" less "Total Expenditure".

The "Total Assets" figure must be the total of: "Fixed Assets" and "Other Assets" (the figures entered above it).

"Liabilities" must be the total of "Total Assets" less "Funds at End of Year".