



Trade in Goods Data Analysis Northern Ireland – New Zealand (2015-2017)

August 2018



Creating a globally competitive economy that works for everyone

Contents

The aim of this pack is to provide a robust evidence base of Northern Ireland's (NI) global trade in goods.

The pack draws on publically available information collected by HMRC in relation to the Regional Trade Statistics (RTS) for imports and exports from/to New Zealand for NI.

This slide pack includes the following information and analysis:

- ❖ Background to Source Data
- ❖ Summary of Key Messages
- ❖ UK Trade in Goods with New Zealand – Imports
- ❖ UK Trade in Goods with New Zealand – Exports
- ❖ New Zealand Import Analysis by Sector (SITC1)
- ❖ New Zealand Export Analysis by Sector (SITC1)
- ❖ NI – New Zealand Import of Goods Analysis by Sector (SITC2)
- ❖ NI – New Zealand Export of Goods Analysis by Sector (SITC2)
- ❖ Annex – Data that could be used as an alternative to that presented within the main presentation.

Background to Source Data

Background to Source Data

- ❖ HMRC Regional Trade Statistics (RTS) have been the basis of the analysis.
- ❖ Data are downloaded from the HMRC website:
<https://www.uktradeinfo.com/Statistics/RTS/Pages/default.aspx>
- ❖ Data are presented for the calendar years 2015, 2016 and 2017.
- ❖ A proportion of the import and export data from the HMRC database could not be attributed to any UK region. The data appear as 'unknown' within the tables.
- ❖ The HMRC database provided a figure for 'Low Value Trade' (LVT). LVT cannot be attributed to a geographical country therefore will only be included in the 'unknown' category in the slides for UK trade in goods with New Zealand.
- ❖ The data are only available for goods. Trade in services is not included in this analysis.
- ❖ The data from companies who are not registered for VAT are not included in RTS.
- ❖ Figures may not add due to rounding.
- ❖ The RTS data may be subject to quarterly revisions. 2017 data at the time of this analysis (June 2018) are still provisional and therefore subject to change.

Summary of Key Messages

Summary of Key Messages

UK Trade in Goods with New Zealand – Imports

- ❖ NI Imports from New Zealand were £12m in 2017 and accounted for 0.2% of total imports
- ❖ New Zealand is the 46th most important market for NI imports
- ❖ UK imports from New Zealand were £904m in 2017 and accounted for 0.2% of total imports
- ❖ The share of total UK RoW imports from New Zealand decreased from 0.5% in 2015 to 0.4% in 2017

UK Trade in Goods with New Zealand – Exports

- ❖ Exports to New Zealand were £25m and accounted for 0.3% of total NI exports in 2017
- ❖ New Zealand is the 38th most important market for NI exports
- ❖ UK exports to New Zealand were £866m in 2017 and accounted for 0.3% of total exports
- ❖ The share of UK RoW exports to New Zealand increased from 0.4% in 2015 to 0.5% in 2017

New Zealand Import and Export Analysis by Sector (SITC1)

- ❖ Food & live animals and beverages & tobacco sectors accounted for 78% of NI imports in 2017
- ❖ Machinery & transport equipment and chemicals & related products accounted for 84% of NI exports in 2017

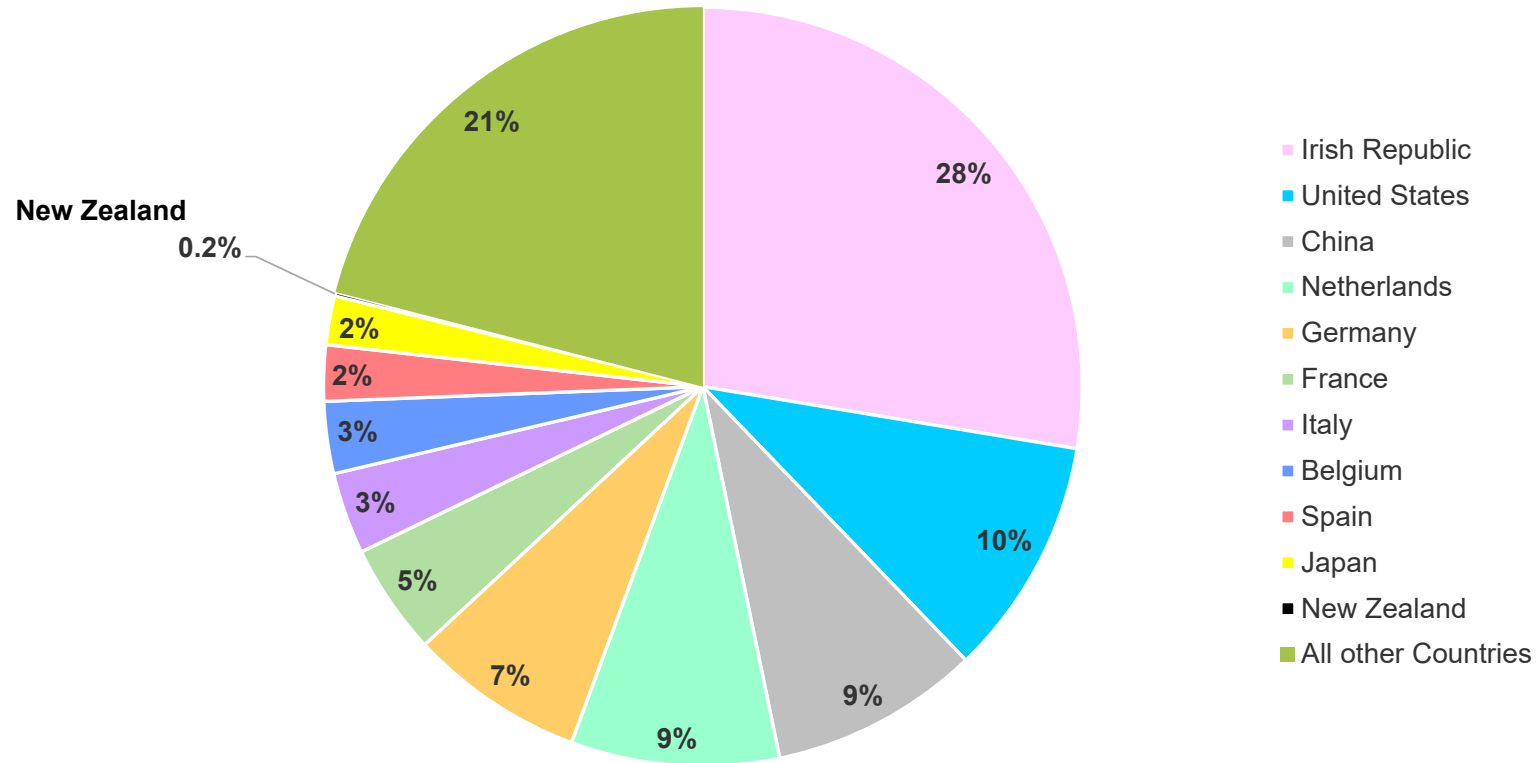
NI – New Zealand Import and Export of Goods Analysis by Sector (SITC2)

- ❖ The meat and beverages sectors accounted for 65% of NI imports in 2015 and 55% in 2017
- ❖ Road vehicles and medicinal & pharmaceutical products sectors accounted for just over half of NI exports between 2015 and 2017

UK Trade in Goods with New Zealand – Imports

Imports from New Zealand were £12m in 2017 and accounted for 0.2% of total NI imports

Northern Ireland Imports by origin in 2017



- 63% of imports into NI came from 5 countries: RoI (28%), United States (10%), China (9%), Netherlands (9%) and Germany (7%).
- NI imports increased by 13% from £6,574m in 2015 to £7,443m in 2017.

The share of total UK imports from New Zealand was unchanged at 0.2% from 2015 - 2017

UK Import of Goods from New Zealand

	2015			2016			2017		
	Total Imports (£m)	Imports from NZ (£m)	% of Imports from NZ	Total Imports (£m)	Imports from NZ (£m)	% of Imports from NZ	Total Imports (£m)	Imports from NZ (£m)	% of Imports from NZ
NI	£6,574	£13	0.2%	£6,909	£11	0.2%	£7,443	£12	0.2%
England	£320,781	£774	0.2%	£342,736	£750	0.2%	£373,004	£787	0.2%
Scotland	£19,792	£50	0.3%	£21,648	£23	0.1%	£24,202	£32	0.1%
Wales	£14,306	£12	0.1%	£14,936	£15	0.1%	£17,556	£10	0.1%
Unknown	£33,063	£55	0.2%	£38,959	£61	0.2%	£45,584	£63	0.1%
Total	£394,516	£903	0.2%	£425,188	£860	0.2%	£467,789	£904	0.2%

- NI's imports from New Zealand fell by 10% from 2015 to 2016 and then increased by 9% from 2016 to 2017. The change between 2015-2017 was a decrease of 2%.
- The share of total NI imports remained unchanged at 0.2% from 2015 to 2017.
- Total UK imports from New Zealand decreased by 5% from 2015 to 2016 and then increased by 5% from 2016 to 2017. The change between 2015-2017 was an increase of 0.1%.
- The share of total UK imports remained at 0.2% from 2015-2017.
- In 2017, the share of NI and England imports from New Zealand were the highest amongst all regions at 0.2%.

The share of total UK RoW imports from New Zealand decreased from 0.5% in 2015 to 0.4% in 2017

UK RoW Import of Goods from New Zealand

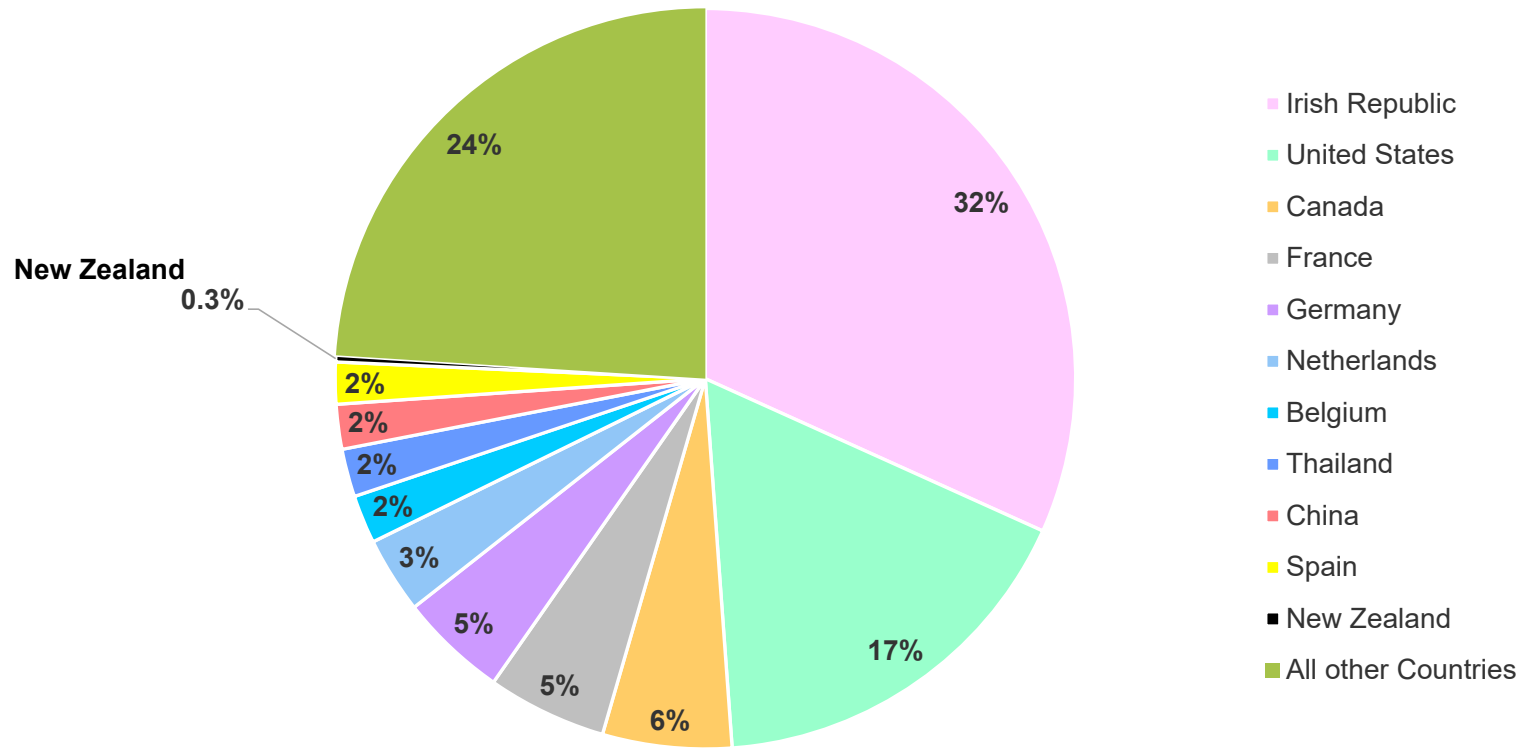
	2015			2016			2017		
	Total Imports (£m)	Imports from NZ (£m)	% of Imports from NZ	Total Imports (£m)	Imports from NZ (£m)	% of Imports from NZ	Total Imports (£m)	Imports from NZ (£m)	% of Imports from NZ
NI	£2,435	£13	0.5%	£2,607	£11	0.4%	£2,641	£12	0.5%
England	£138,286	£774	0.6%	£145,572	£750	0.5%	£160,447	£787	0.5%
Scotland	£12,157	£50	0.4%	£13,126	£23	0.2%	£15,117	£32	0.2%
Wales	£8,286	£12	0.1%	£8,148	£15	0.2%	£10,225	£10	0.1%
Unknown	£15,140	£55	0.4%	£20,191	£61	0.3%	£23,736	£63	0.3%
Total	£176,305	£903	0.5%	£189,644	£860	0.5%	£212,165	£904	0.4%

- NI's imports from New Zealand fell by 10% from 2015 to 2016 and then increased by 9% from 2016 to 2017. The change between 2015-2017 was a decrease of 2%.
- The share of total NI RoW imports fell from 0.5% in 2015 to 0.4% in 2016 and then rose again to 0.5% in 2017.
- UK imports from New Zealand decreased by 5% from 2015 to 2016 and then increased by 5% from 2016 to 2017. The change between 2015-2017 was an increase of 0.1%.
- The share of total UK RoW imports fell from 0.5% to 0.4% from 2015 to 2017.
- In 2017 imports from New Zealand were more important to NI (0.5%) and England (0.5%) compared to Scotland (0.2%) and Wales (0.1%).

UK Trade in Goods with New Zealand – Exports

Exports to New Zealand were £25m and accounted for 0.3% of total NI exports in 2017

Northern Ireland Exports by origin in 2017



- 65% of exports went to 5 countries: RoI (32%), United States (17%), Canada (6%), France (5%) and Germany (5%).
- NI exports increased by 19% from £7,164m in 2015 to £8,553m in 2017.

The share of total UK exports to New Zealand increased from 0.2% in 2015 to 0.3% in 2017

UK Export of Goods to New Zealand

	2015			2016			2017		
	Total Exports (£m)	Exports to NZ (£m)	% of Exports to NZ	Total Exports (£m)	Exports to NZ (£m)	% of Exports to NZ	Total Exports (£m)	Exports to NZ (£m)	% of Exports to NZ
NI	£7,164	£18	0.2%	£7,825	£22	0.3%	£8,553	£25	0.3%
England	£207,334	£430	0.2%	£219,376	£540	0.2%	£244,840	£657	0.3%
Scotland	£23,862	£24	0.1%	£24,184	£31	0.1%	£28,839	£50	0.2%
Wales	£13,253	£14	0.1%	£14,629	£17	0.1%	£16,429	£18	0.1%
Unknown	£23,799	£65	0.3%	£24,983	£91	0.4%	£31,122	£115	0.4%
Total	£275,412	£551	0.2%	£290,998	£700	0.2%	£329,782	£866	0.3%

- NI's exports to New Zealand increased by 25% from 2015 to 2016 and then increased by 14% from 2016 to 2017. The change between 2015-2017 was an increase of 42%.
- The New Zealand share of total NI exports rose from 0.2% in 2015 to 0.3% in 2017.
- UK exports to New Zealand grew by 27% between 2015 and 2016 and then increased by 24% between 2016 and 2017. The change between 2015-2017 was an increase of 57%.
- The share of total UK exports increased slightly from 0.2% in 2015/2016 to 0.3% in 2017.
- In 2017 exports to New Zealand were more important to NI (0.3%) and England (0.3%) compared to Scotland (0.2%) and Wales (0.1%).

The share of UK RoW exports to New Zealand increased from 0.4% in 2015 to 0.5% in 2017

UK RoW Export of Goods to New Zealand

	2015			2016			2017		
	Total Exports (£m)	Exports to NZ (£m)	% of Exports to NZ	Total Exports (£m)	Exports to NZ (£m)	% of Exports to NZ	Total Exports (£m)	Exports to NZ (£m)	% of Exports to NZ
NI	£3,265	£18	0.5%	£3,645	£22	0.6%	£3,741	£25	0.7%
England	£109,377	£430	0.4%	£112,668	£540	0.5%	£124,532	£657	0.5%
Scotland	£11,376	£24	0.2%	£12,820	£31	0.2%	£14,727	£50	0.3%
Wales	£5,256	£14	0.3%	£5,777	£17	0.3%	£6,520	£18	0.3%
Unknown	£12,738	£65	0.5%	£12,995	£91	0.7%	£16,797	£115	0.7%
Total	£142,012	£551	0.4%	£147,905	£700	0.5%	£166,317	£866	0.5%

- NI's exports to New Zealand increased by 25% from 2015 to 2016 and then increased by 14% from 2016 to 2017. The change between 2015-2017 was an increase of 42%.
- The share of total NI exports to New Zealand increased from 0.5% in 2015 to 0.6% in 2016 and then to 0.7% in 2017.
- UK exports to New Zealand grew by 27% between 2015 and 2016 and then increased by 24% between 2016 and 2017. The change between 2015-2017 was an increase of 57%.
- The share of total UK exports increased from 0.4% in 2015 to 0.5% in 2017.
- NI had the highest percentage of RoW exports to New Zealand in 2017 (0.7%) compared to England (0.5%), Scotland (0.3%) and Wales (0.3%).

New Zealand Import Analysis by Sector (SITC1)

Food & live animals and beverages & tobacco sectors accounted for 78% of imports in 2017

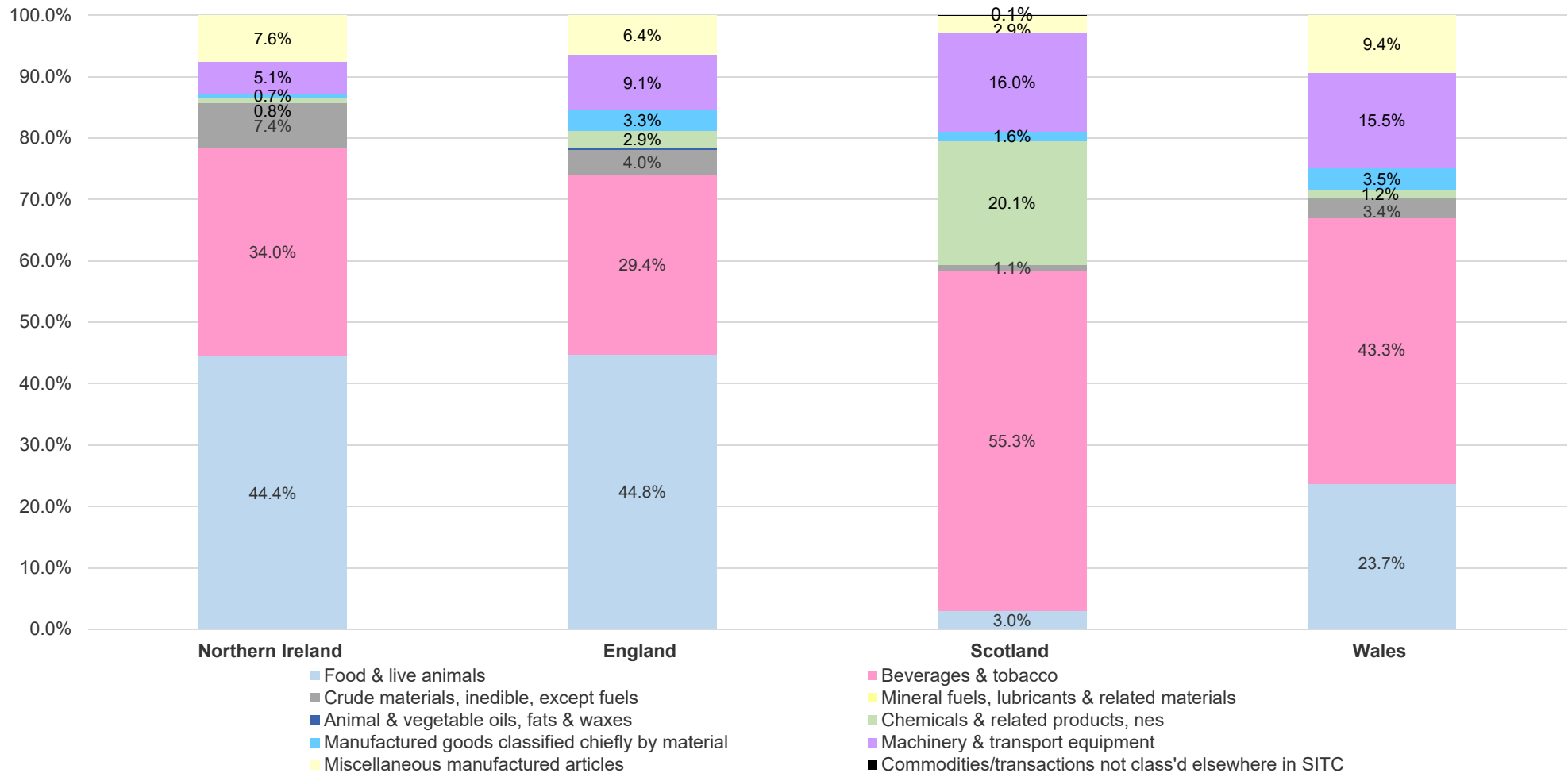
Total NI Import of Goods from New Zealand by SITC1 Sector 2015-2017

SITC1 Code	2015 (£m)	%	2016 (£m)	%	2017 (£m)	%
Food & live animals	£6.5	52.1%	£4.7	41.7%	£5.5	44.4%
Beverages & tobacco	£3.4	27.5%	£4.0	35.1%	£4.2	34.0%
Crude materials, inedible, except fuels	£0.5	3.6%	£0.3	2.7%	£0.9	7.4%
Mineral fuels, lubricants & related materials	£0.0	0.0%	£0.0	0.0%	£0.0	0.0%
Animal & vegetable oils, fats & waxes	£0.0	0.0%	£0.0	0.1%	£0.0	0.0%
Chemicals & related products, nes	£0.2	1.9%	£0.3	2.6%	£0.1	0.8%
Manufactured goods classified chiefly by material	£0.2	1.4%	£0.1	1.3%	£0.1	0.7%
Machinery & transport equipment	£0.6	5.1%	£0.6	5.5%	£0.6	5.1%
Miscellaneous manufactured articles	£1.1	8.5%	£1.2	11.0%	£0.9	7.6%
Commodities/transactions not class'd elsewhere in SITC	£0.0	0.0%	£0.0	0.0%	£0.0	0.0%
Total	£12.6	100%	£11.3	100%	£12.3	100%

- There was growth in the beverages & tobacco (+£0.7m) and crude materials sectors (+£0.5m) from 2015-2017.
- Sectors which experienced a decline in imports from 2015-2017 were food & live animals (-£1.1m), chemicals & related products (-£0.1m), manufactured goods (-£0.1m) and miscellaneous manufactured articles (-£0.1m).

Food & live animals accounted for 44% of NI imports in 2017

Total UK Import of Goods from New Zealand by SITC1 Sector in 2017



- Key sectors for imports across all UK regions were beverages & tobacco and food & live animals.
- Top 3 importing sectors for NI were: food & live animals (44%), beverages & tobacco (34%) and miscellaneous manufactured articles (8%).

New Zealand Export Analysis by Sector (SITC1)

Machinery & transport equipment and chemicals & related products accounted for 84% of NI exports in 2017

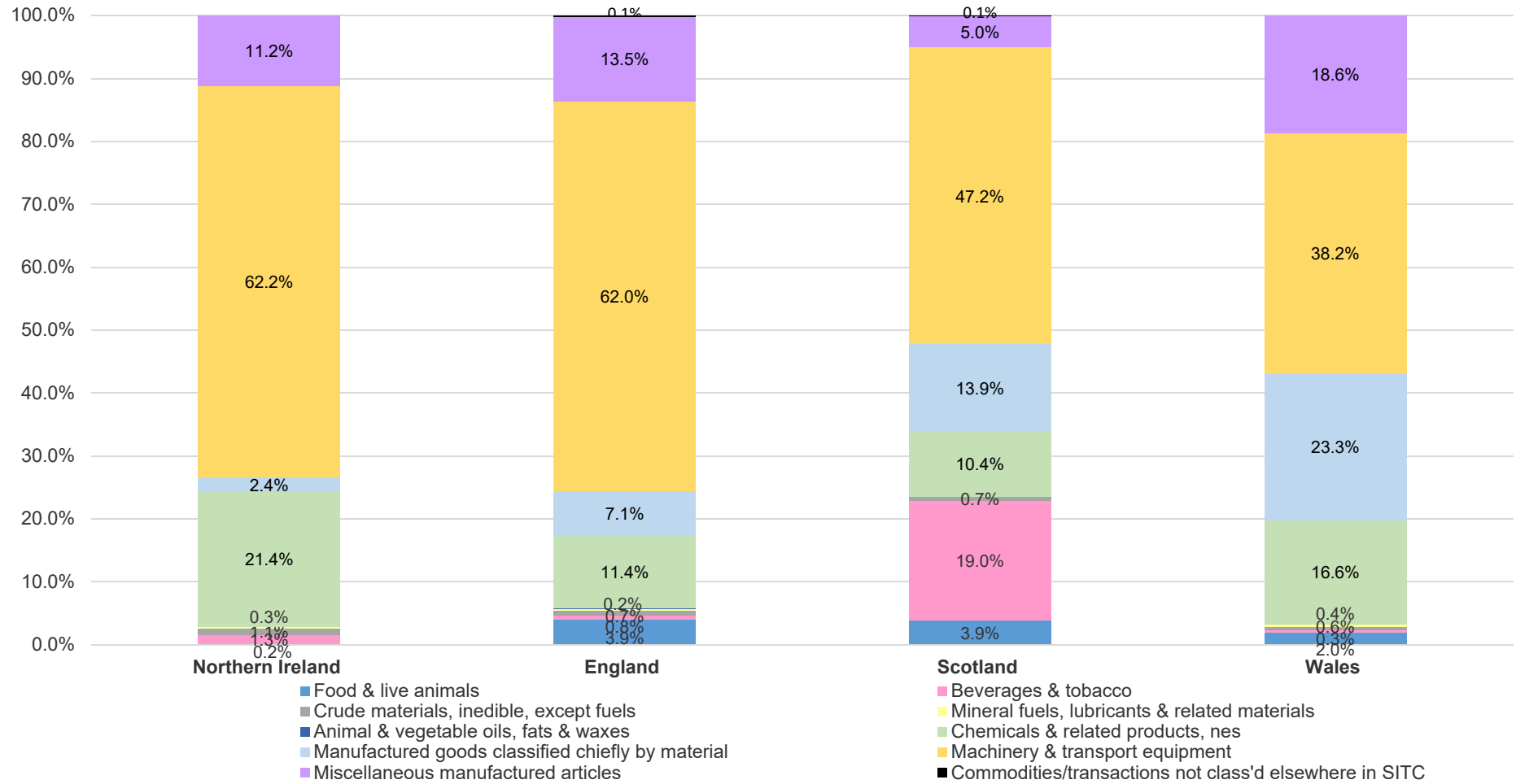
Total NI Export of Goods to New Zealand by SITC1 Sector 2015-2017

SITC1 Code	2015 (£m)	%	2016 (£m)	%	2017 (£m)	%
Food & live animals	£0.1	0.7%	£0.1	0.5%	£0.1	0.2%
Beverages & tobacco	£0.3	1.5%	£0.3	1.3%	£0.3	1.3%
Crude materials, inedible, except fuels	£0.0	0.2%	£0.0	0.2%	£0.3	1.1%
Mineral fuels, lubricants & related materials	£0.0	0.0%	£0.0	0.0%	£0.1	0.3%
Animal & vegetable oils, fats & waxes	£0.0	0.0%	£0.0	0.0%	£0.0	0.0%
Chemicals & related products, nes	£5.3	30.4%	£7.5	34.5%	£5.3	21.4%
Manufactured goods classified chiefly by material	£1.0	5.6%	£0.8	3.7%	£0.6	2.4%
Machinery & transport equipment	£9.3	53.3%	£10.4	47.8%	£15.5	62.2%
Miscellaneous manufactured articles	£1.5	8.3%	£2.6	12.0%	£2.8	11.2%
Commodities/transactions not class'd elsewhere in SITC	£0.0	0.0%	£0.0	0.0%	£0.0	0.0%
Total	£17.5	100%	£21.8	100%	£24.9	100%

- There was strong growth in the machinery & transport equipment (+£6.1m) and miscellaneous manufactured articles (+£1.3m) sectors from 2015-2017.
- The only sector to experience a decline in exports from 2015-2017 was manufactured goods (-£0.4m).

Machinery & transport equipment accounted for 62% of NI exports in 2017

Total UK Export of Goods to New Zealand by SITC1 sector in 2017



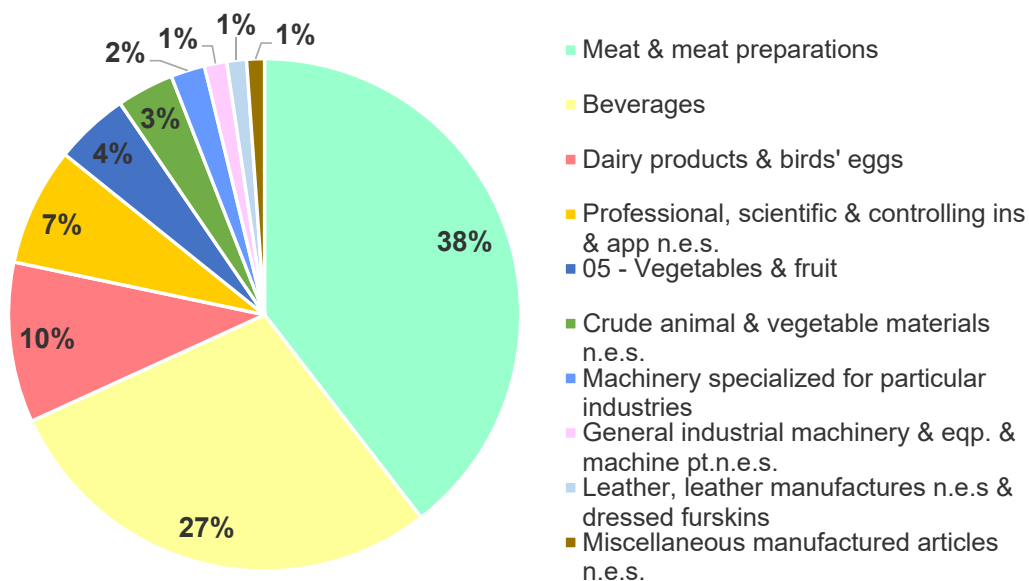
- Key sectors across all regions were machinery & transport and chemicals & related products.
- Top 3 exporting sectors for NI were: machinery & transport (62%), chemicals & related products (21%) and miscellaneous manufactured articles (11%).

NI – New Zealand Import of Goods: Analysis by Sector (SITC2)

The meat & beverages sectors accounted for 65% of NI imports in 2015 and 55% in 2017

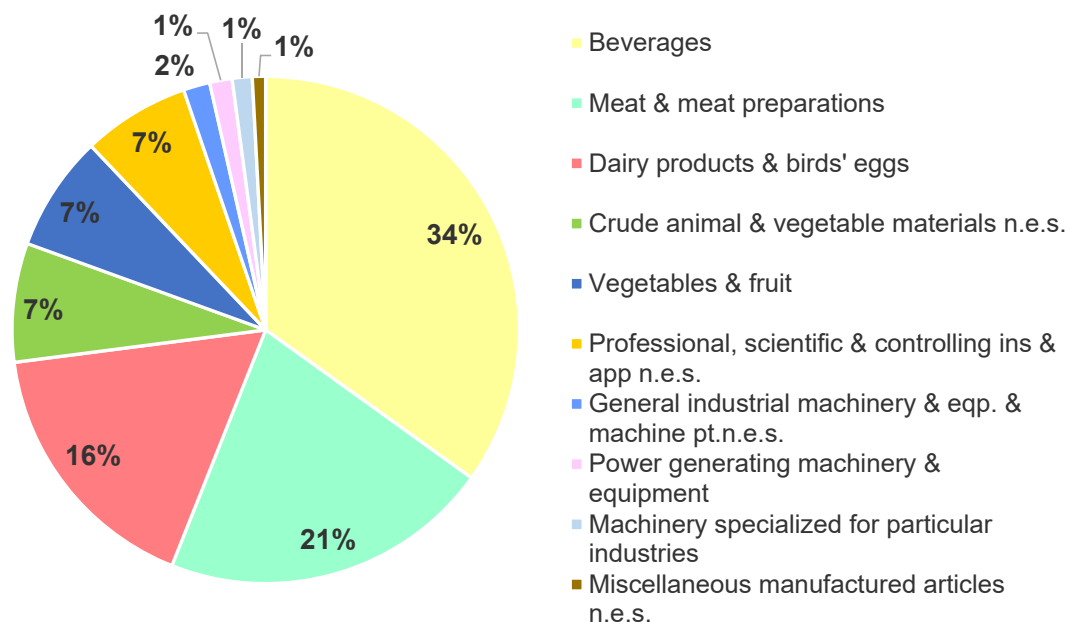
Top 10 NI Imports from New Zealand by sector – SITC2

2015



Top 10 Imports: £12m

2017



Top 10 Imports: £12m

- Top 10 importing sectors (SITC2) accounted for 96% of New Zealand imports in 2015 and 97% in 2017.
- Top 3 sectors in 2015 were: meat & meat preparations (38%), beverages (27%) and dairy products & bird's eggs (10%).
- Top 3 sectors in 2017 were: beverages (34%), meat & meat preparations (21%) and dairy products & bird's eggs (16%).

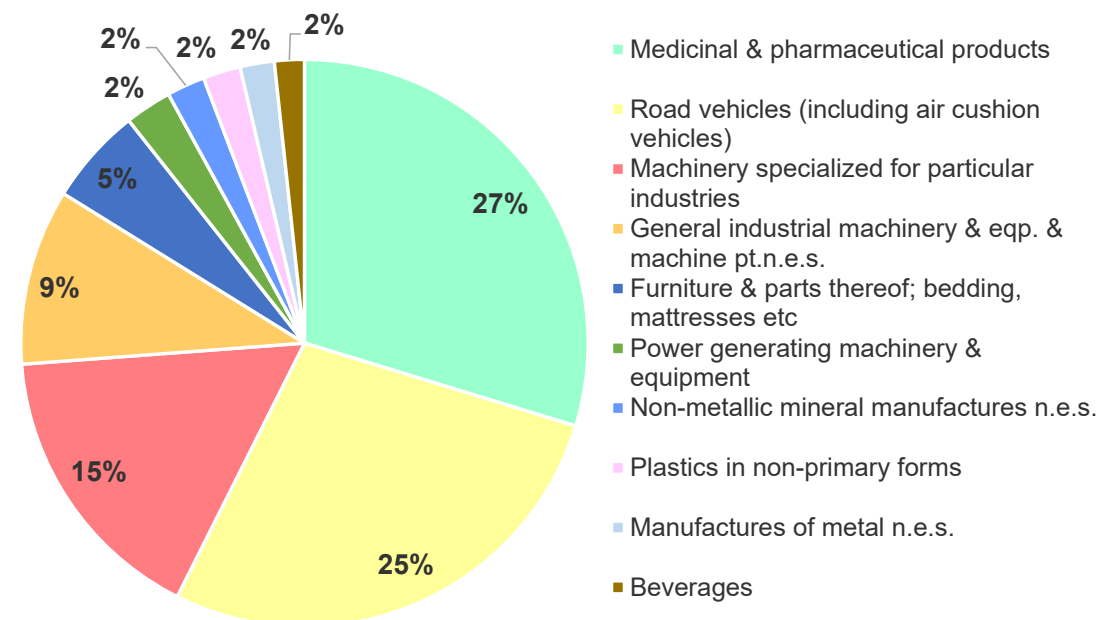
NI – New Zealand Export of Goods: Analysis by Sector (SITC2)

Road vehicles and medicinal & pharmaceutical products sectors accounted for just over half of NI exports between 2015 and 2017

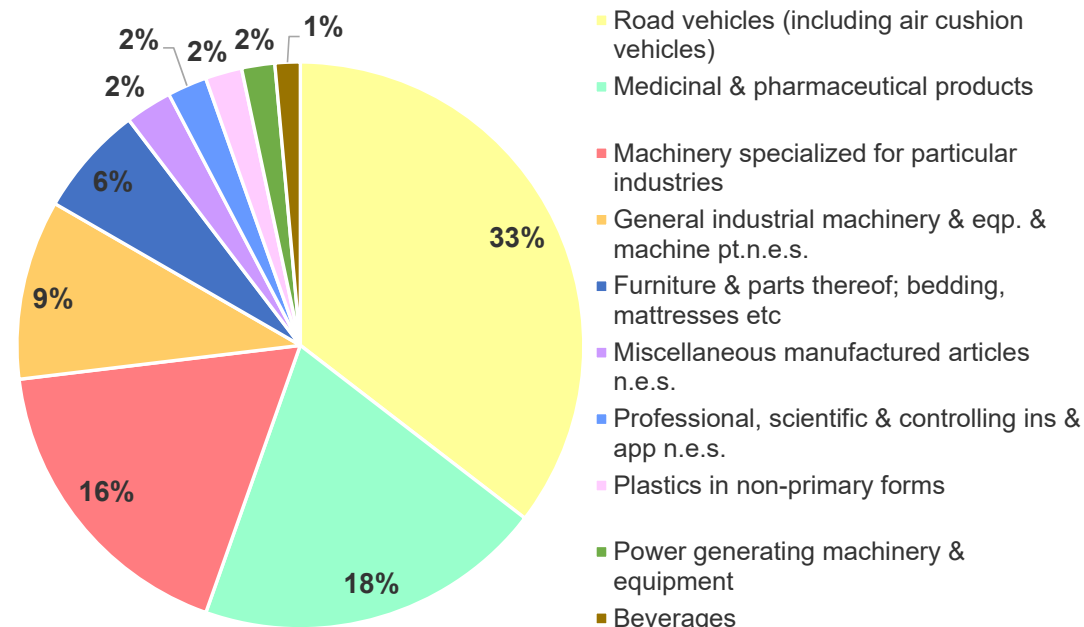
Top 10 NI Exports to New Zealand by sector – SITC2

2015

2017



Top 10 Exports: £16m



Top 10 Exports: £23m

- Top 10 exporting sectors (SITC2) accounted for 91% of exports in 2015 and 92% in 2017.
- Top 3 sectors in 2015 were: medicinal & pharmaceutical products (27%), road vehicles (25%) and specialised machinery (15%).
- Top 3 sectors in 2017 were: road vehicles (33%), medicinal & pharmaceutical products (18%) and specialised machinery (16%).

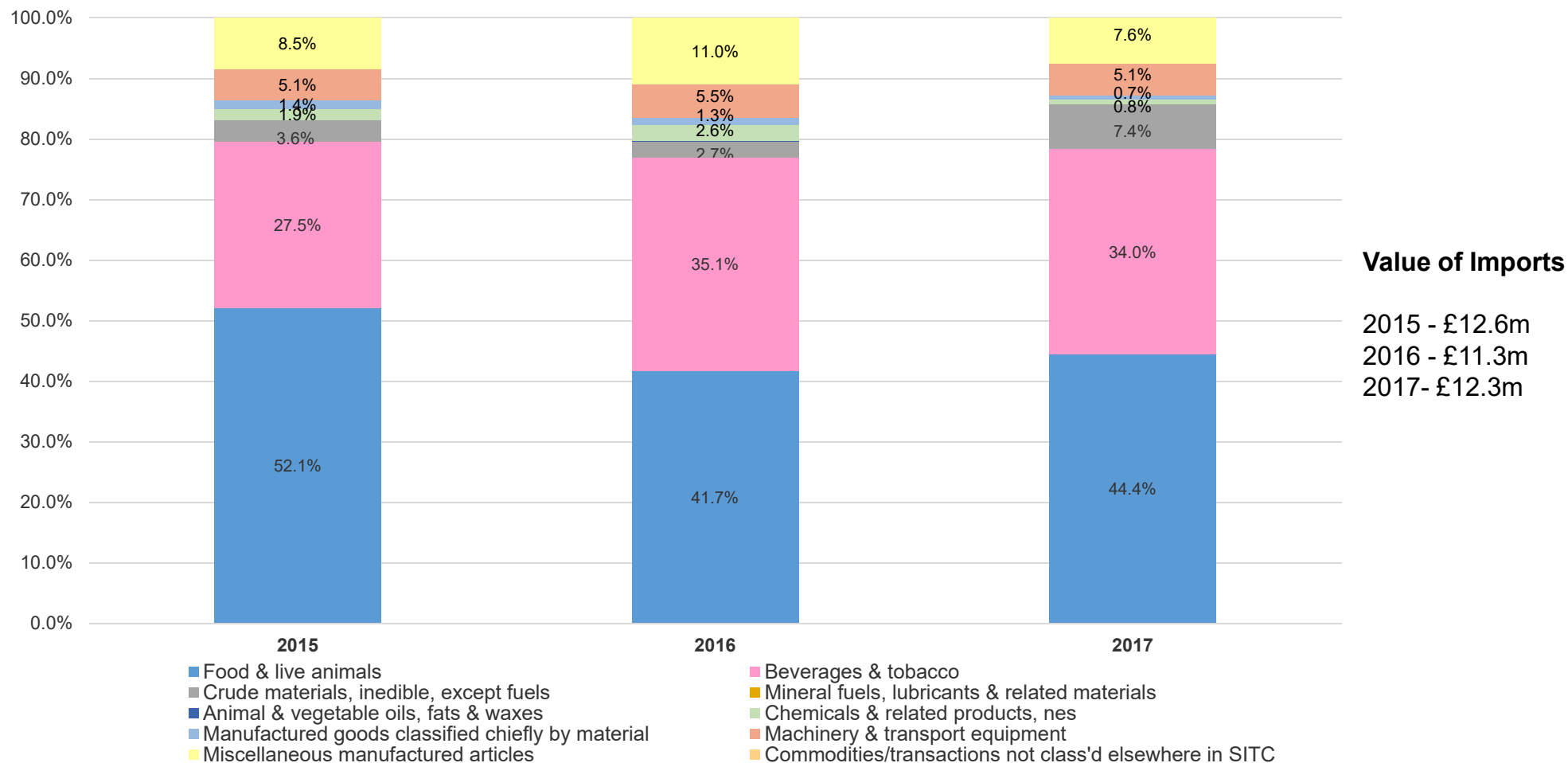
Annex

Slides 26 - 29: Further information on SITC1 NI – New Zealand Import and Export Analysis

Slides 30 - 33: Further information on SITC2 NI – New Zealand Import and Export Analysis

Food & live animals and beverages & tobacco sectors accounted for 78% of NI imports in 2017

Total NI Import of Goods from New Zealand by SITC1 Sector 2015-2017



- There was growth in the beverages & tobacco (+£0.7m) and crude materials sectors (+£0.5m) from 2015-2017.
- Sectors which experienced a decline in imports from 2015-2017 were food & live animals (-£1.1m), chemicals & related products (-£0.1m), manufactured goods (-£0.1m) and miscellaneous manufactured articles (-£0.1m).

NI import of goods from New Zealand fell by 2% from 2015 to 2017

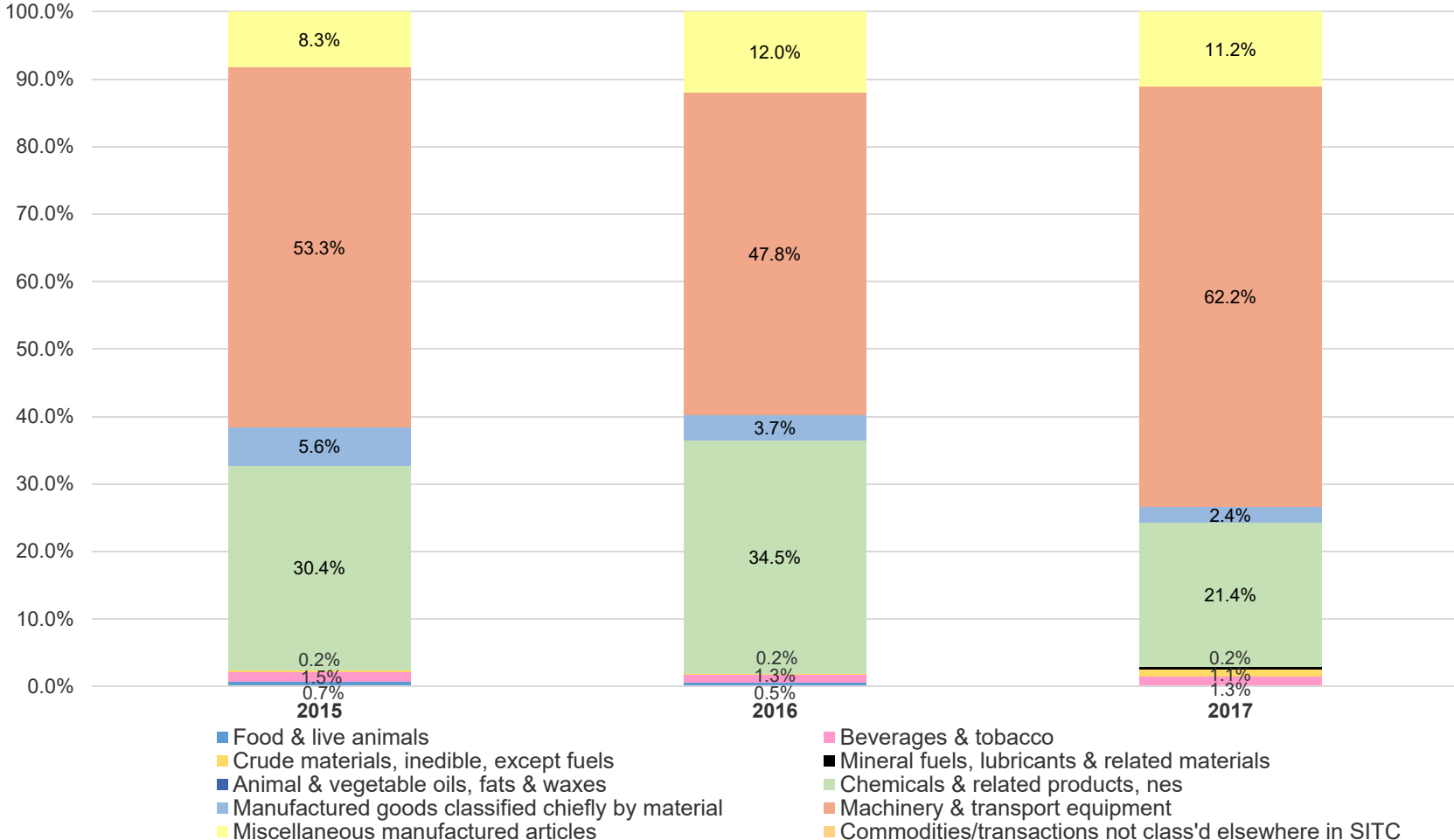
Total UK Import of Goods from New Zealand by sector - SITC1 2015-2017

	Northern Ireland			England			Scotland			Wales		
	2015 (£m)	2016 (£m)	2017 (£m)	2015 (£m)	2016 (£m)	2017 (£m)	2015 (£m)	2016 (£m)	2017 (£m)	2015 (£m)	2016 (£m)	2017 (£m)
Food & live animals	£6.5	£4.7	£5.5	£392.7	£355.0	£352.1	£2.9	£1.6	£1.0	£5.6	£7.1	£2.5
Beverages & tobacco	£3.4	£4.0	£4.2	£184.1	£207.6	£230.9	£12.6	£11.5	£17.4	£3.6	£4.1	£4.5
Crude materials, inedible, except fuels	£0.5	£0.3	£0.9	£31.6	£32.9	£31.4	£0.3	£0.3	£0.3	£0.0	£0.4	£0.4
Mineral fuels, lubricants & related materials	£0.0	£0.0	£0.0	£0.3	£0.2	£0.0	£0.0	£0.0	£0.0	£0.0	£0.0	£0.0
Animal & vegetable oils, fats & waxes	£0.0	£0.0	£0.0	£2.3	£2.0	£2.2	£0.0	£0.0	£0.0	£0.0	£0.0	£0.0
Chemicals & related products, nes	£0.2	£0.3	£0.1	£22.8	£21.9	£22.5	£2.0	£4.7	£6.4	£0.0	£0.1	£0.1
Manufactured goods classified chiefly by material	£0.2	£0.1	£0.1	£34.8	£25.1	£25.8	£1.7	£0.4	£0.5	£0.3	£0.7	£0.4
Machinery & transport equipment	£0.6	£0.6	£0.6	£61.6	£67.8	£71.3	£29.7	£4.1	£5.0	£1.3	£1.2	£1.6
Miscellaneous manufactured articles	£1.1	£1.2	£0.9	£43.2	£36.9	£50.3	£1.0	£0.8	£0.9	£1.1	£1.0	£1.0
Commodities/transactions not class'd elsewhere in SITC	£0.0	£0.0	£0.0	£0.0	£0.4	£0.1	£0.0	£0.0	£0.0	£0.0	£0.0	£0.0
Total	£12.6	£11.3	£12.3	£773.5	£749.7	£786.5	£50.1	£23.4	£31.6	£12.0	£14.5	£10.4

- From 2015-2017, NI (-2%), Scotland (-37%) and Wales (-13%) all experienced a decrease in the import of goods from New Zealand. Imports to England increased by 2% over this period.
- There was growth in the NI beverages & tobacco (+£0.7m) and crude materials sectors (+£0.5m) from 2015-2017.
- Sectors which experienced a fall in imports included food & live animals (-£1.1m), chemicals & related products (£-0.1m), manufactured goods (-£0.1m) and miscellaneous manufactured articles (-£0.1m).

Machinery & transport equipment and chemicals & related products accounted for 84% of NI exports in 2017

Total NI Export of Goods to New Zealand by SITC1 Sector 2015-2017



Value of Exports
 2015 - £17.5m
 2016 - £21.8m
 2017 - £24.9m

- There was strong growth in the machinery & transport (+£6.1m) and miscellaneous manufactured articles (+£1.3m) sectors from 2015-2017.
- The only sector to experience a decline in exports from 2015-2017 was manufactured goods (-£0.4m).

NI export of goods to New Zealand increased by 42% from 2015 to 2017

Total UK Export of Goods to New Zealand by sector - SITC1 2015-2017

	Northern Ireland			England			Scotland			Wales		
	2015 (£m)	2016 (£m)	2017 (£m)	2015 (£m)	2016 (£m)	2017 (£m)	2015 (£m)	2016 (£m)	2017 (£m)	2015 (£m)	2016 (£m)	2017 (£m)
Food & live animals	£0.1	£0.1	£0.1	£20.0	£19.6	£25.9	£1.9	£2.0	£1.9	£0.2	£0.2	£0.4
Beverages & tobacco	£0.3	£0.3	£0.3	£3.4	£4.6	£5.0	£6.7	£8.1	£9.5	£0.4	£0.2	£0.1
Crude materials, inedible, except fuels	£0.0	£0.0	£0.3	£3.8	£4.5	£4.8	£0.1	£0.0	£0.3	£0.4	£0.2	£0.1
Mineral fuels, lubricants & related materials	£0.0	£0.0	£0.1	£1.9	£1.7	£1.6	£0.0	£0.0	£0.0	£0.1	£0.1	£0.1
Animal & vegetable oils, fats & waxes	£0.0	£0.0	£0.0	£0.3	£0.7	£1.1	£0.0	£0.0	£0.0	£0.0	£0.0	£0.0
Chemicals & related products, nes	£5.3	£7.5	£5.3	£56.8	£66.5	£75.2	£3.1	£3.8	£5.2	£2.5	£2.9	£3.0
Manufactured goods classified chiefly by material	£1.0	£0.8	£0.6	£41.9	£41.5	£46.6	£2.9	£4.1	£6.9	£3.0	£3.4	£4.2
Machinery & transport equipment	£9.3	£10.4	£15.5	£232.9	£326.7	£407.8	£6.9	£10.7	£23.6	£4.4	£6.1	£6.8
Miscellaneous manufactured articles	£1.5	£2.6	£2.8	£68.0	£73.2	£88.4	£2.6	£2.1	£2.5	£3.6	£3.9	£3.3
Commodities/transactions not class'd elsewhere in SITC	£0.0	£0.0	£0.0	£0.8	£0.8	£0.9	£0.0	£0.0	£0.0	£0.0	£0.0	£0.0
Total	£17.5	£21.8	£24.9	£429.6	£539.7	£657.3	£24.3	£30.8	£50.0	£14.5	£16.9	£17.9

- NI (+42%), England (+53%), Scotland (+106%) and Wales (+24%) all experienced an increase in the export of goods to New Zealand from 2015 to 2017.
- There was strong growth in the NI machinery & transport sector as exports increased by £6.1m from 2015-2017.
- NI manufactured goods sector experienced a decrease in exports of £0.4m from 2015-2017.

The meat & beverages sectors accounted for 65% of NI imports in 2015 and 55% in 2017

Top 10 SITC2 Sectors for NI Imports from New Zealand (2015-2017)

2015			2016			2017		
SITC2 Sub Sector	£m	%	SITC2 Sub Sector	£m	%	SITC2 Sub Sector	£m	%
Meat & meat preparations	£4.8	38%	Beverages	£4.0	35%	Beverages	£4.2	34%
Beverages	£3.4	27%	Meat & meat preparations	£3.6	32%	Meat & meat preparations	£2.5	21%
Dairy products & birds' eggs	£1.2	10%	Professional, scientific & controlling ins & app n.e.s.	£1.1	10%	Dairy products & birds' eggs	£2.0	16%
Professional, scientific & controlling ins & app n.e.s.	£0.9	7%	Vegetables & fruit	£0.7	6%	Crude animal & vegetable materials n.e.s.	£0.9	7%
05 - Vegetables & fruit	£0.6	4%	Dairy products & birds' eggs	£0.4	4%	Vegetables & fruit	£0.9	7%
Crude animal & vegetable materials n.e.s.	£0.4	3%	Crude animal & vegetable materials n.e.s.	£0.3	3%	Professional, scientific & controlling ins & app n.e.s.	£0.8	7%
Machinery specialized for particular industries	£0.3	2%	General industrial machinery & eqp. & machine pt.n.e.s.	£0.3	2%	General industrial machinery & eqp. & machine pt.n.e.s.	£0.2	2%
General industrial machinery & eqp. & machine pt.n.e.s.	£0.2	1%	Machinery specialized for particular industries	£0.2	2%	Power generating machinery & equipment	£0.2	1%
Leather, leather manufactures n.e.s & dressed furskins	£0.1	1%	Plastics in non-primary forms	£0.2	2%	Machinery specialized for particular industries	£0.2	1%
Miscellaneous manufactured articles n.e.s.	£0.1	1%	Miscellaneous manufactured articles n.e.s.	£0.1	1%	Miscellaneous manufactured articles n.e.s.	£0.1	1%
	£12.0	96%		£11	96%		£12.0	97%

- Top 10 importing sectors (SITC2) accounted for 96% of New Zealand imports in 2015/2016 and 97% in 2017.
- Top 3 sectors in 2015 were: meat & meat preparations (38%), beverages (27%) and dairy products & bird's eggs (10%).
- Top 3 sectors in 2016 were: beverages (35%), meat & meat preparations (32%) and professional, scientific (10%).
- Top 3 sectors in 2017 were: beverages (34%), meat & meat preparations (21%) and dairy products & bird's eggs (16%).

Top 10 sectors for NI accounted for 97% of imports from New Zealand in 2017

Top 10 SITC2 Sectors for UK imports from New Zealand in 2017

Northern Ireland	2017 (£m)	%	England	2017 (£m)	%	Scotland	2017 (£m)	%	Wales	2017 (£m)	%
Beverages	£4.2	34%	Meat & meat preparations	£271.4	35%	Beverages	£17.4	55%	Beverages	£4.5	43%
Meat & meat preparations	£2.5	21%	Beverages	£230.9	29%	Medicinal & pharmaceutical products	£6.0	19%	Meat & meat preparations	£1.8	17%
Dairy products & birds' eggs	£2.0	16%	Vegetables & fruit	£46.2	6%	Power generating machinery & equipment	£3.5	11%	Power generating machinery & equipment	£0.8	8%
Crude animal & vegetable materials n.e.s.	£0.9	7%	Textile fibres not manufactured & their waste etc	£24.9	3%	Vegetables & fruit	£0.7	2%	Vegetables & fruit	£0.6	6%
Vegetables & fruit	£0.9	7%	Miscellaneous manufactured articles n.e.s.	£23.7	3%	Machinery specialized for particular industries	£0.7	2%	Furniture & parts thereof; bedding, mattresses etc	£0.5	5%
Professional, scientific & controlling ins & app n.e.s.	£0.8	7%	Sugar, sugar preparations & honey	£22.7	3%	General industrial machinery & eqp. & machine pt.n.e.s.	£0.5	2%	Metalliferous ores & metal scrap	£0.3	3%
General industrial machinery & eqp. & machine pt.n.e.s.	£0.2	2%	Power generating machinery & equipment	£21.4	3%	Miscellaneous manufactured articles n.e.s.	£0.5	1%	General industrial machinery & eqp. & machine pt.n.e.s.	£0.2	2%
Power generating machinery & equipment	£0.2	1%	Professional, scientific & controlling ins & app n.e.s.	£18.7	2%	Professional, scientific & controlling ins & app n.e.s.	£0.3	1%	Professional, scientific & controlling ins & app n.e.s.	£0.2	2%
Machinery specialized for particular industries	£0.2	1%	Non-ferrous metals	£14.0	2%	Crude animal & vegetable materials n.e.s.	£0.3	1%	Leather, leather manufactures n.e.s & dressed furskins	£0.2	2%
Miscellaneous manufactured articles n.e.s.	£0.1	1%	General industrial machinery & eqp. & machine pt.n.e.s.	£13.6	2%	Textile yarn, fabrics, made up articles etc	£0.3	1%	Ele machinery, app & appliances & ele pt thereof n.e.s.	£0.2	2%
Total Top 10 Sectors	£12	97%		£687	87%		£30	96%		£9	90%

- The top 10 sectors accounted for 97% of total NI imports, 96% for Scotland, 90% for Wales and 87% for England in 2017.
- 71% of NI imports were from 3 (SITC2) sectors – beverages (34%), meat & meat preparations (21%) and dairy products and birds eggs (16%).

Road vehicles and medicinal & pharmaceutical products sectors accounted for just over half of NI exports between 2015 and 2017

Top 10 SITC2 Sectors for NI Exports to New Zealand (2015-2017)

2015			2016			2017		
SITC2 Sub Sector	£m	%	SITC2 Sub Sector	£m	%	SITC2 Sub Sector	£m	%
Medicinal & pharmaceutical products	£4.7	27%	Medicinal & pharmaceutical products	£7.0	32%	Road vehicles (including air cushion vehicles)	£8.1	33%
Road vehicles (including air cushion vehicles)	£4.4	25%	Road vehicles (including air cushion vehicles)	£4.3	20%	Medicinal & pharmaceutical products	£4.6	18%
Machinery specialized for particular industries	£2.6	15%	Machinery specialized for particular industries	£2.9	13%	Machinery specialized for particular industries	£4.1	16%
General industrial machinery & eqp. & machine pt.n.e.s.	£1.6	9%	Furniture & parts thereof; bedding, mattresses etc	£1.7	8%	General industrial machinery & eqp. & machine pt.n.e.s.	£2.4	9%
Furniture & parts thereof; bedding, mattresses etc	£0.9	5%	Power generating machinery & equipment	£1.6	7%	Furniture & parts thereof; bedding, mattresses etc	£1.5	6%
Power generating machinery & equipment	£0.4	2%	General industrial machinery & eqp. & machine pt.n.e.s.	£1.0	5%	Miscellaneous manufactured articles n.e.s.	£0.6	2%
Non-metallic mineral manufactures n.e.s.	£0.3	2%	Textile yarn, fabrics, made up articles etc	£0.4	2%	Professional, scientific & controlling ins & app n.e.s.	£0.5	2%
Plastics in non-primary forms	£0.3	2%	Plastics in non-primary forms	£0.4	2%	Plastics in non-primary forms	£0.5	2%
Manufactures of metal n.e.s.	£0.3	2%	Miscellaneous manufactured articles n.e.s.	£0.4	2%	Power generating machinery & equipment	£0.4	2%
Beverages	£0.3	2%	Professional, scientific & controlling ins & app n.e.s.	£0.4	2%	Beverages	£0.3	1%
	£16.0	91%		£20	92%		£23.0	92%

- Top 10 exporting sectors (SITC2) accounted for 91% of exports in 2015 and 92% in 2016 and 2017.
- Top 3 sectors in 2015 were: medicinal & pharmaceutical products (27%), road vehicles (25%) and specialised machinery (15%).
- Top 3 sectors in 2016 were: medicinal & pharmaceutical products (32%), road vehicles (20%) and specialised machinery (13%).
- Top 3 sectors in 2017 were: road vehicles (33%), medicinal & pharmaceutical products (18%) and specialised machinery (16%).

Top 10 sectors for NI provided 92% of total exports to New Zealand in 2017

Top 10 SITC2 Sectors for NI exports to New Zealand in 2017

Northern Ireland	2017 (£m)	%	England	2017 (£m)	%	Scotland	2017 (£m)	%	Wales	2017 (£m)	%
Road vehicles (including air cushion vehicles)	£8.1	33%	Road vehicles (including air cushion vehicles)	£242.2	37%	Road vehicles (including air cushion vehicles)	£10.2	20%	Road vehicles (including air cushion vehicles)	£2.5	14%
Medicinal & pharmaceutical products	£4.6	18%	Machinery specialized for particular industries	£47.9	7%	Beverages	£9.5	19%	Non-metallic mineral manufactures n.e.s.	£2.4	14%
Machinery specialized for particular industries	£4.1	16%	Power generating machinery & equipment	£39.8	6%	Power generating machinery & equipment	£5.6	11%	Furniture & parts thereof; bedding, mattresses etc	£1.8	10%
General industrial machinery & eqp. & machine pt.n.e.s.	£2.4	9%	General industrial machinery & eqp. & machine pt.n.e.s.	£36.4	6%	Paper, paperboard & manufactures thereof	£4.7	9%	Manufactures of metal n.e.s.	£1.4	8%
Furniture & parts thereof; bedding, mattresses etc	£1.5	6%	Miscellaneous manufactured articles n.e.s.	£34.9	5%	General industrial machinery & eqp. & machine pt.n.e.s.	£2.4	5%	Machinery specialized for particular industries	£1.4	8%
Miscellaneous manufactured articles n.e.s.	£0.6	2%	Medicinal & pharmaceutical products	£29.4	4%	Machinery specialized for particular industries	£2.4	5%	Medicinal & pharmaceutical products	£1.3	7%
Professional, scientific & controlling ins & app n.e.s.	£0.5	2%	Articles of apparel & clothing accessories	£25.5	4%	Chemical materials & products n.e.s.	£1.9	4%	Ele machinery, app & appliances & ele pt thereof n.e.s.	£1.2	7%
Plastics in non-primary forms	£0.5	2%	Ele machinery, app & appliances & ele pt thereof n.e.s.	£19.6	3%	Medicinal & pharmaceutical products	£1.5	3%	Miscellaneous manufactured articles n.e.s.	£0.8	5%
Power generating machinery & equipment	£0.4	2%	Professional, scientific & controlling ins & app n.e.s.	£17.8	3%	Other transport equipment	£1.5	3%	General industrial machinery & eqp. & machine pt.n.e.s.	£0.8	4%
Beverages	£0.3	1%	Manufactures of metal n.e.s.	£16.3	2%	Cereals & cereal preparations	£1.2	2%	Plastics in non-primary forms	£0.4	2%
Total Top 10 Sectors	£23	92%		£510	78%		£41	82%		£14	79%

- The top 10 sectors for NI provided 92% of total exports to New Zealand in 2017 followed by Scotland (82%), Wales (79%) and England (78%).
- 68% of NI exports were to 3 (SITC2) sectors - road vehicles (33%), medicinal & pharmaceutical products (18%) and specialised machinery (16%).